MEDICAID EXPANSION IN WYOMING

ENROLLMENT AND COST PROJECTIONS



Wyoming Department of Health January 3rd, 2022

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EXECUTIVE SUMMARY

If Wyoming were to expand Medicaid to non-disabled childless adults under 138% of the Federal Poverty Level (FPL) per the Patient Protection and Affordable Care Act ("the ACA"), the Department of Health would recommend an initial biennial appropriation of \$22 million in State General Funds and \$177 million in Federal Funds. If the \$54 million incentive from ARPA is considered, there would be a net ~ \$32 million of State General Fund savings to the State in this first biennium, which could likely cover the costs of expansion for a second biennium.

There are some important caveats to note:

- This estimate comes with significant uncertainty. For State Funds, we are 90% sure it will be \$17
 \$26 million over the first two-year period;
- It assumes an enrollment growth curve that begins at ~ 5,000 people and continues to grow well past two years; subsequent biennial appropriations will necessarily be larger.
- It assumes a "vanilla" expansion of Medicaid, without the kind of bells and whistles that would require a waiver.

Aside from the appropriation estimate, the highlights from this analysis include:

- We anticipate enrolling ~19,000 new Medicaid members by the end of the first biennium. This figure is close to the original (2011) Milliman estimate, but we project both a wider range of uncertainty with 90% of scenarios falling between 12,000 and 27,000 people at the 24-month mark and note that the 24-month estimate is only part of a larger enrollment trajectory that will continue to grow before flattening out after 36 months.
- Of those enrolling, ~ 60% of individuals will have incomes in the insurance coverage gap (100% FPL or less); ~ 55% will have previously been uninsured (the remainder having some form of insurance coverage today); and ~ 56% will be employed.
- The estimated impacts of Medicaid expansion on newly-enrolled members include: a slight decrease in mortality for uninsured individuals between 45 and 64, increased healthcare utilization, improved mental health, and increased financial stability.
- Two significant second-order effects of expansion come from the "crowding-out" of private insurance coverage (i.e., previously insured members moving to Medicaid). These include:
 - Significant (~50-67%) dampening of projected revenues to providers due to Medicaid rates being lower than commercial rates, though net provider revenue will almost certainly increase.
 - A probable (though not guaranteed) 5 to 15% decrease in average per-person costs for members remaining on the Exchange. This effect is similar to the implementation of a high-risk pool.

BACKGROUND - TRADITIONAL MEDICAID

This background section provide a high-level overview of the overall Wyoming Medicaid program before describing the specific circumstances around the idea of Medicaid expansion itself.

What is Medicaid?

Medicaid is a joint Federal-State social insurance program that pays for the medical and long-term care of low-income and medically-needy individuals and families. Table 1, below, illustrates the range of services that Medicaid pays for.

Table 1: General overview of Medicaid services (not inclusive)

Service type	Examples
Medical care	 Physician and other provider office visits Outpatient and inpatient hospital services Prescription drugs Mental health and substance abuse treatment
Extended medical benefits	DentalVision
Long-term care	 Facility-based / institutional services Nursing homes Wyoming Life Resource Center In-home services ("Home and Community-based Waivers") for people with physical or intellectual/developmental disabilities.
Other	 Non-emergency transportation Screenings and treatment referrals Cost-sharing for Medicare medical services for certain members.

Medicaid eligibility is limited

Having a low income **does not** currently qualify you for Medicaid in Wyoming. While most people on Medicaid are low-income, people must also fall into certain **categories** based on age or physical health status.

These categories include, but are not limited to, those in Table 2 on the next page, which breaks down average monthly enrollment in SFY 2020 for the largest eligibility groups.

Table 2: SFY 2020 largest Medicaid eligibility categories by enrollment (~93% of total enrollment)

Eligibility category	Average enrollment
Low-income children	33,526
Very low-income family caretakers	6,246
On Supplemental Security Income (SSI)	5,650
Long term care - elderly and physically disabled	4,107
Individuals with intellectual/developmental disabilities	2,497
Pregnant women	1,717

MediCAID is not MediCARE

Medicare is an **entirely federal** health insurance program that pays most medical costs (and some short-term home- and facility-based long-term care costs) for individuals age 65 and older and certain disabled individuals under age 65.

Unlike Medicaid, the idea of Medicare developed between 1945 and 1965 as a way to provide health insurance to older Americans, who, due to the underwriting of their age and medical conditions, had difficulty obtaining insurance on the private market. This was a relatively new problem, since health insurance only became widespread after medicine was purged of (most) quackery² and began to prove more useful to society in the early 20th century.

Medicare is a collection of four different benefit plans:

- Part A pays for approximately 80% of hospital and *short-term* nursing home and home-health services. Because of the absence of an out-of-pocket maximum for the ~ 20% of cost sharing in Part A, many beneficiaries also purchase private "MediGap" policies to cover this risk.
- Part B, which is optional, covers medically-necessary office and outpatient services from physicians and other practitioners.
- Part C, also known as "Medicare Advantage", is an option for enrollees to replace "traditional Medicare" (Parts A and B) with enrollment in a privately-operated managed care plan.
- Part D, available since 2006, covers prescription drugs through private plans operated by insurers and pharmacy benefit managers.

¹ In the 1960s, 56% of Americans over 65 were not covered by health insurance.

² Flexner, Abraham. "Medical Education in the United States and Canada. A report to the Carnegie Foundation for the Advancement of Teaching. 1910.

Where Medicare funding comes from a mix of sources — Medicare payroll taxes (36%), beneficiary premiums (15%) and federal general revenues (43%) — Medicaid is funded through a combination of federal general revenues and State funds.

Despite Medicaid and Medicare being distinct programs, many low-income older people can be on both programs at the same time. For these "dual-eligibles", Medicaid acts as a supplemental 'MediGap' policy, covering much of the patient cost sharing, as well as member premiums.

Medicaid's history is part of the long history of 'poor relief' programs

The roots of Medicaid, along with other means-tested programs like food stamps or welfare, go back to the system of "indoor" and "outdoor" relief formalized by the Elizabethan Poor Laws (1597 - 1601) as adopted in the American Colonies. These kinds of local- and county-level relief programs to the poor were greatly expanded after the Great Depression, and increasingly centralized under State and Federal governments in the 1960s and 1970s.

Today's Skilled Nursing Facilities (SNFs), for example, are the current incarnation of what were called "rest homes" in the 1950s, which, in turn, evolved out of the "board and care homes" that gradually replaced the county and parish "almshouses" of the 18th and 19th centuries. These changes followed governmental funding policies. In the 1940s and 50s, for example, nursing homes began to be paid primarily through state and federal "medical vendor" programs; these were supplanted in the early 1960s by the Kerr-Mills "Medical Assistance to the Aged" program, which formed the base for Medicaid five years later.

Medicaid, as we know it today, was officially created as a voluntary State-Federal partnership in 1965 with addition of Title XIX to the Social Security Act. Wyoming began participating in July of 1967 with the passage of Senate File 183. Arizona was the last state in the Union to join Medicaid, in October of 1982.

State administration, federal oversight

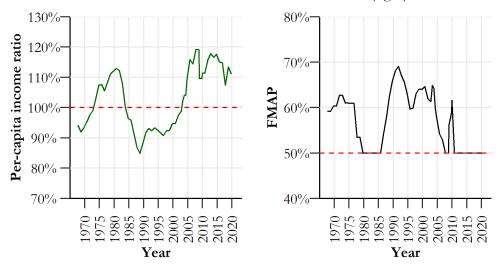
Medicaid is administered by states per agreements with the federal Centers for Medicare and Medicaid Services (CMS), known as a "State Plans". Any changes to each State Plan must be approved by CMS, but states do have significant leeway in operating their programs between certain guardrails.

Federal matching funds are significant

The federal government reimburses states a significant fraction of their Medicaid expenditures, known as the "Federal Matching Assistance Percentage" (FMAP). The match varies by state and over time, but is set by formula in proportion to the state's per-capita personal income relative to the national per-capita personal income. For Wyoming, the FMAP we have received over the last decade has generally been around the statutory floor of 50% (with the exception of a recent temporary bump in response to the COVID-19 pandemic). Poorer states like Mississippi and West

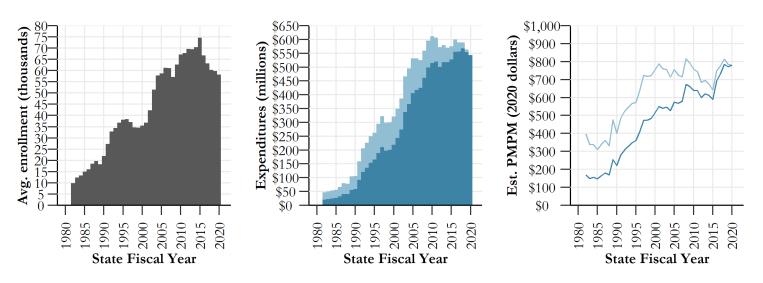
Virginia have FMAPs as high as 77%. The history of Wyoming's FMAP is shown in Figure 1, below, along with the ratio of our per-capita personal income to the national figure. Although there has been a recent temporary increase to Wyoming's FMAP in response to the COVID Public Health Emergency (PHE), previous trends indicate that Wyoming's traditional FMAP will remain at the 50% floor for the foreseeable future.

Figure 1: History of Wyoming's per-capita personal income in relation to the national figure (left), and how this has affected our Federal Match (right).



Expenditures and enrollment have increased significantly since the 1980s, but have been relatively stable over the last decade.

Figure 2: Historical Wyoming Medicaid enrollment (left), expenditures (middle, with nominal expenditures in dark blue, inflation-adjusted 2020 dollars in light blue), and per-member per-month (PMPM) costs.



Because eligibility is partly tied to income, enrollment in Medicaid tends to increase in bad economic times and decrease when things improve. Complicating the picture in Wyoming, however, has been the implementation of a rules-based eligibility system in 2014 that significantly tightened up eligibility decisions. Note the resulting steady decline in enrollment from 2015 to 2020.

Trends in enrollment, expenditures, and per-member per-month (PMPM) costs over the last decade are shown specifically in Table 3, below:

Table 3: Medicaid expenditures, average monthly enrollment and per-member per-month (PMPM) costs, 2010 - 2020

SFY	Expenditures	Avg. Enroll	PMPM
2010	\$514,529,323	68,484	\$626
2011	\$519,823,344	69,756	\$621
2012	\$510,857,708	69,561	\$612
2013	\$512,934,509	69,166	\$618
2014	\$513,535,575	70,386	\$608
2015	\$524,279,441	74,812	\$584
2016	\$556,565,588	67,907	\$683
2017	\$556,274,739	63,247	\$689
2018	\$567,478,640	60,263	\$674
2019	\$554,032,539	59,826	\$771
2020	\$543,792,374	58,130	\$779

It is important to point out, however, that the SFY 2020 figure does not reflect the ongoing increase in eligible persons since the COVID-19 pandemic. While the Public Health Emergency has given Wyoming Medicaid a small FMAP increase, it has also prevented the program from dis-enrolling any members in most circumstances. As of October 2021, Medicaid enrollment stood at ~71,600.

BACKGROUND - MEDICAID EXPANSION

Medicaid expansion is an optional pathway to provide health insurance to low-income, childless adults, who otherwise have no access to affordable coverage.

The original idea of expanding Medicaid medical benefits to low-income adults was a component of the 2010 Patient Protection and Affordable Care Act ("the ACA"). The expansion was designed to act in concert with the private insurance provisions of the ACA to allow all individuals under 400% of the Federal Poverty Level (FPL) to acquire subsidized health insurance.

The Supreme Court, however, ruled in 2012 (*National Federation of Independent Business v. Sebelius*) that a mandatory expansion of Medicaid would be unconstitutionally coercive on states. This effectively made Medicaid expansion an optional issue.

Currently, 39 states (including DC) have elected to expand Medicaid; 12 have not. Figure 3, below, illustrates Medicaid expansion decision status as of December 1st, 2021.

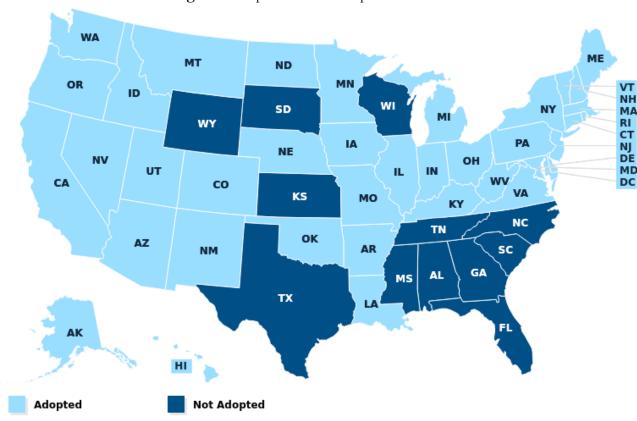


Figure 3: Map of Medicaid expansion states³

³ Kaiser Family Foundation State Health Facts. https://www.kff.org/health-reform/state-indicator/state-activity-around-expanding-medicaid-under-the-affordable-care-act/

From a pocketbook perspective, this decision has created a health insurance 'coverage gap' in the lowest-income group (0-100% of the Federal Poverty Level) because the original ACA contemplated that all of these individuals would be covered by Medicaid.

Table 4, below, shows what kind of subsidized health insurance (Medicaid in purple, Exchanges in green) is available for a single, childless adult at various income levels, including the new, but temporary (2-year) subsidies provided under the American Rescue Plan Act (ARPA) of 2021.

Table 4: Insurance coverage options for childless adults under ARPA: 2021 - 2023 (?)

Income	Upper	Coverage options							
range (percent of	bound income for	Non-Medicaid Ex	pansion states	Medicaid Expansion states					
the Federal Poverty Level)	2021 (single person)	Premium subsidy	Cost-sharing subsidy	Premium subsidy	Cost-sharing subsidy				
0 - 100%	\$12,88 0	No subsidy	available	Medicaid - low to no	Medicaid - low cost-sharing (plan				
101 - 138%	\$17,774	Benchmark premium capped at 0% of income.	Plan covers 94% of average medical costs.	premiums	covers >97% of average medical costs)				
139 - 150%	\$19,320	Benchmark premium capped at 0% of income	Plan covers 94% of average medical costs.	Benchmark premium capped at 0% of income.	Plan covers 94% of average medical costs.				
151 - 200%	\$25,760	Benchmark premium capped at 2% of income	Plan covers 87% of average medical costs.	Benchmark premium capped at 2% of income.	Plan covers 87% of average medical costs.				
201 - 250%	\$32,200	Benchmark premium capped at 4% of income	Plan covers 73% of average medical costs.	Benchmark premium capped at 4% of income.	Plan covers 73% of average medical costs.				
250 - 300%	\$38,640	Benchmark premium capped at 6% of income	No cost-sharing subsidy, multiple	Benchmark premium capped at 6% of income	No cost-sharing subsidy, multiple				
300 - 400%	\$51,520	Benchmark premium capped at	plans available in various levels of generosity (metal	Benchmark premium capped at 8.5% of	plans available in various levels of generosity (metal				
400	% +	8.5% of income.	levels)	income.	levels)				

In addition to modifying these insurance subsidies, the 2021 American Rescue Plan Act (ARPA) provided a significant but temporary incentive for non-Expansion states to expand. For Wyoming, we estimate the gross value of this incentive (i.e., excluding the costs of the Expansion itself) to be worth ~ \$54 million for one biennium.

The relevant ARPA section is 9814; this provides for a temporary (8-quarter) five percentage point (5%) increase in the Federal Medicaid Assistance Percentage (FMAP) for the State's traditional Medicaid clients.

Wyoming Medicaid estimates that this increase would reduce State General Fund expenditures by ~ \$54 million (somewhere between \$48 and \$58 million) over the 8-quarter biennium.

MOTIVATION

Why revise Wyoming's original (2011) projections for Medicaid expansion? The simple answer is that experience from other expansion states has shown that actual enrollment has often exceeded original projections. This gap — between original projections⁴ and actual enrollment⁵ — is shown in Figure 4, below. Accordingly, we have updated our estimates, in house and each year, since 2014, based on statistical models that incorporate the wide-ranging actual experiences of other states as well as the important variables specific to Wyoming.

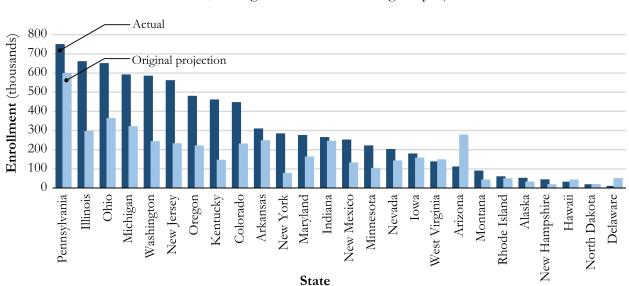


Figure 4: Gap between projected and actual enrollment, by state. Dark blue bars show actual enrollment, and light blue bars show original projections.

Figure 4 clearly demonstrates the need to thoroughly revise Wyoming's estimates of enrollment and costs, since many of the models used to estimate enrollment in these states may have been from the same consultants. We do so using two important principals:

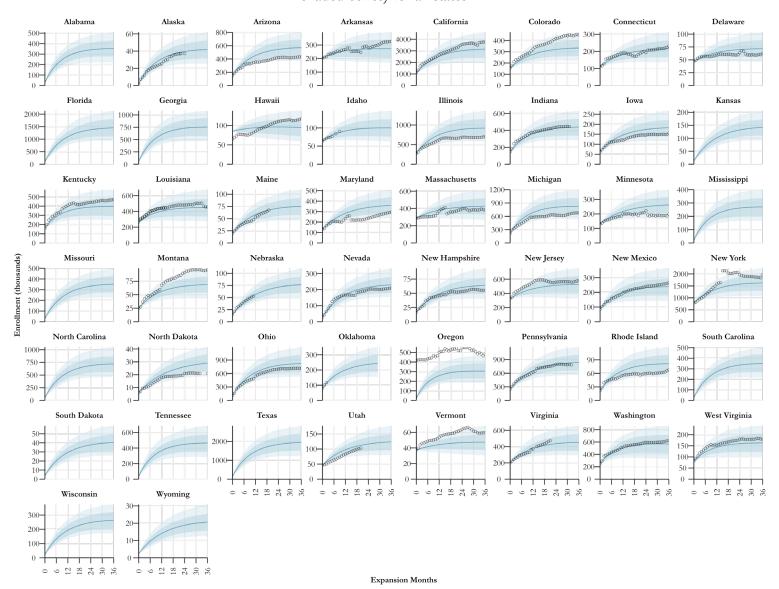
- Projections should either be based on (a) empirical data or (b) fully-explained assumptions grounded in economic theory.
- Modeling and quantifying uncertainty is just as important as making point estimates.

As a result, our current estimates are built off a statistical model that estimates overall enrollment *trajectories*. Figure 5, on the next page, shows how this model (blue lines and shaded regions) fits the actual experience for expansion states (black circles) and predicts the experience of non-expansion states.

⁴ Projections collected by the AP, available here: https://www.washingtontimes.com/news/2015/jul/19/projected-actual-enrollment-for-medicaid-expansion/

⁵ https://www.kff.org/health-reform/state-indicator/medicaid-expansion-enrollment

Figure 5: Actual (black circles) vs. predicted (blue line) enrollment trajectories and uncertainty (blue shaded cones) for all states.



The Department has been refining these estimates each year since 2014, as more data becomes available.

The last version of these estimates was released in December 2020; at that point, we estimated expansion would cover an estimated 24,000 people and cost the State approximately \$20 million in State General Funds in the first biennium.

The models and data behind this document have been updated significantly:

We updated enrollment counts for later expansion states (Montana, Idaho, Utah, Virginia and Maine), as well as included initial data for the latest expansion states (Nebraska and Oklahoma) in the enrollment model.

- We dropped Oregon and Hawaii from the model due to their unconventional trajectories (Oregon, for example, effectively began expanding Medicaid to this population in 2008 on a federal waiver). Note the poor model fit to these two states.
- We updated State-level predictors for the enrollment model to include results from the 2020 election. We also included two connected networks of states in the model; one based on physical geography (e.g., Wyoming is connected to Montana, Idaho, Colorado, etc.) and one based on a 'map' of similar states created by applying multidimensional scaling techniques to America's Health Ranking data.
- Our chronic disease model was updated to translate estimated self-reported conditions (e.g. diabetes, COPD, joint disease, etc.) into diagnosed conditions; i.e., conditions visible in Medicaid claims data.
- We also re-fit the claims model on updated Medicaid data for Family Care Adults between 2018 and 2020. The PMPM for this population increased from ~ \$436 in SFY 2015 to ~\$520 in SFY 2020. One of the largest cost drivers here was in prescription drugs, which more than doubled from ~\$70 to ~\$150 over the same time period.⁶
- For the first time, we included the offsetting effect of pharmacy rebates, since they are a growing factor in drug spending. Net of rebate, for example, our actual Medicaid pharmacy spending was 55% of gross spending in SFY2020.
- The overall administrative match rate was changed to 75%, since the marginal administrative costs of claims and eligibility processing for this group are matched at this higher rate. The Department does not anticipate adding to its existing fixed infrastructure (e.g., staff).

Ultimately, these changes have resulted in some shifts from last year's projection:

- Our enrollment projection is lower (19,000 vs. 24,000) and with a tighter range than last year. Adding new state enrollment data and updating state-level predictors helped decrease uncertainty.
- The updated claims data model has resulted in higher per-member per-month (PMPM) projections than in past reports. The new ~\$520 PMPM is we estimate for month 24 is very close to the FY19 \$6,615 national average per full-year equivalent expansion enrollee (~\$550 PMPM), though it's unclear if the national figure includes the effects of pharmacy rebate.⁷
- Despite the lower predicted enrollment, the higher PMPM results in higher projected costs to the state over the biennium (\$21 million in SGF vs. \$20 million). The increase is attenuated somewhat by the addition of rebate and change to administrative match.

⁶ SFY 2020 Wyoming Medicaid PMPM report. These figures do not include pharmacy rebate, since rebate is collected in aggregate and can't yet be specifically attributed to specific claims.

⁷ https://www.macpac.gov/wp-content/uploads/2017/12/EXHIBIT-23.-Medicaid-Benefit-Spending-per-Full-Year-Equivalent-Enrollee-for-Newly-Eligible-Adult-and-All-Enrollees-by-State-FY-2019.pdf

ENROLLMENT AND COSTS

Enrollment

After two years (24 months), we expect Medicaid expansion enrollment to reach approximately 19,000 people, though the count is projected to grow slightly over subsequent years before plateauing. Figure 6, below, shows the overall trajectories out to 36 months (left), as well as the range of uncertainty behind the enrollment 'slice' at 24 months (right).

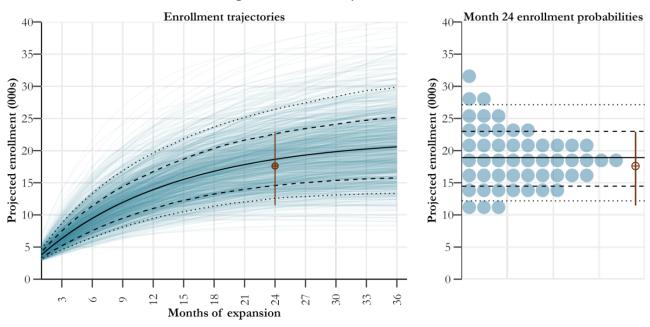


Figure 6: Uncertainty in enrollment

On the figures, the dotplot⁸ (right) and lines (left) show the range of potential scenarios resulting from the model. In order to quantify specific ranges, we annotate this figure with three sets of intervals:

- Dashed lines represent 67% percentile (equal-tailed) intervals. This means that, working in from the tails of the distribution, 67% of potential scenarios lie between the dashed lines.
 Dotted lines show 90% percentile intervals.
- The brown circle and lines show estimates from Milliman (2011) and their "high" and "low" scenarios. Our estimates are consistent with the original Milliman projections at 24 months, but note that the range of uncertainty is larger, and that we project a growth curve past the first biennium.

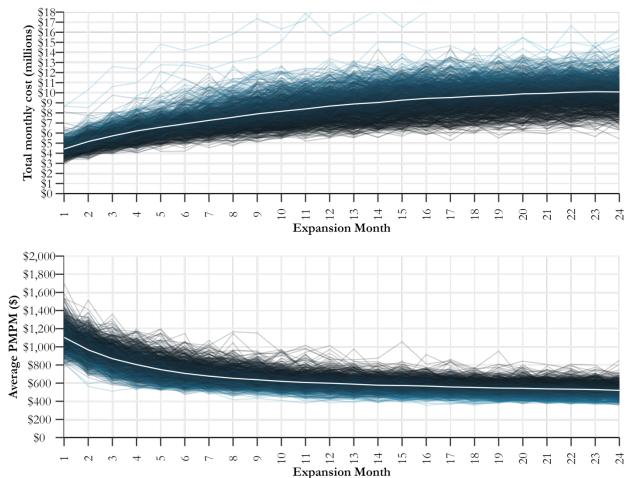
 $^{^8}$ There are a total of 50 dots here that represent probability, so counting dots and dividing by 50 will give you rough estimates. For example, the probability enrollment will be lower than 15,000 people in month 24 is represented by 10 dots out of 50 dots = 20%.

Costs

We project Medicaid medical and administrative costs for this population at ~\$199 million for the first biennium. These costs will grow with a flatter trajectory than enrollment, due to the effects of adverse selection: our model assumes that the first people to sign up for Medicaid expansion will be the least healthy and thus the most expensive to cover.

This also means that, in the world of this model, enrollment has an inverse relationship with permember per-month costs. In other words, if enrollment take-up is low, we anticipate the covered population to be sicker (and therefore more costly) than if take-up rate is high. Figure 7, below, shows the estimated trajectories for total monthly cost (upper panel) and per-member per-month medical costs (lower panel). Higher enrollment scenarios are shown as lighter shades of blue.

Figure 7: Projected monthly Medicaid expenditures (upper) and per-member per-month (PMPM) medical costs (lower). The white lines show expected values.

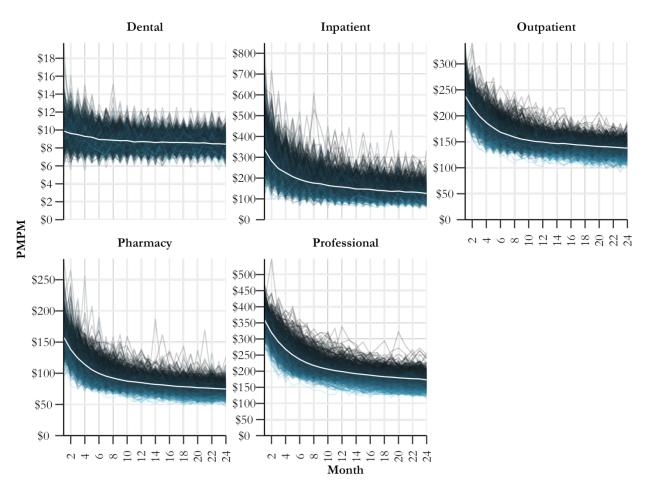


Note on the figure above that the expected total monthly costs at the end of the biennium are \sim \$10 million. The State General Fund share would be between \sim \$1.1 [\$0.8 - \$1.3] million per month. With no other information, this is the figure we would use to project costs for the next biennium.

Per-member per-month costs

Breaking down per-member per-month (PMPM) costs by claim type in Figure 8, below, we see a similar correlation between enrollment and PMPM — scenarios with higher enrollment will likely have lower PMPM costs.

Figure 8: Modeled per-member per-month costs by service type. Blue lines represent scenarios where overall enrollment is higher. The white line shows the expectation across all scenarios.



Cost by provider category

When we combine expected expenditures by claim type with existing utilization patterns for low-income adults currently on Medicaid, we can estimate how many dollars will go to which kind of providers.

Table 5, on the next page, illustrates this breakdown of the total ~\$199 million expected biennial cost. It tells us, for example, that we can expect in-state hospitals to receive ~\$34.9 million in inpatient revenue and ~\$24.8 million in outpatient revenue. Note, however, that crowd-out of private insurance (discussed in a subsequent section) will reduce potential revenue received by all providers, though net revenue will remain positive.

Table 5: Expected biennial expenditures by provider type and in-State vs. out-of-State location

			Percent	of claim	Expected		
	Expected		typ	e ⁹	Expen	ditures	
	biennial			Out-of-		Out-of-	
Claim type	cost	Provider category	In-State	State	In-State	State	
Dental	\$2.77	Dental	96.6%	3.4%	\$2.7	\$0.1	
Inpatient	\$48.96	Hospital	71.3%	28.7%	\$34.9	\$14.1	
		Ambulance	3.2%	0.4%	\$2.0	\$0.3	
		Behavioral Health	19.2%	0.1%	\$12.1	\$0.1	
		Dental	0.1%	0.0%	\$0.1	\$0.0	
		Equipment / Supplies	3.2%	1.3%	\$2.0	\$0.8	
D C : 1	\$4 2.7 0	Laboratory/Imaging	4.2%	3.2%	\$2.6	\$2.0	
Professional	\$62.79	Other	11.4%	0.7%	\$7.2	\$0.4	
		PT/OT	4.2%	0.1%	\$2.6	\$0.1	
		Primary Care	17.8%	2.5%	\$11.2	\$1.6	
		Specialist	24.6%	2.5%	\$15.4	\$1.6	
		Vision	1.0%	0.2%	\$0.6	\$0.1	
		Ambulatory Surgical Center	3.8%	0.1%	\$1.8	\$0.0	
		Hospital	52.0%	4.4%	\$24.8	\$2.1	
Outpatient	\$47.72	Other	1.2%	0.4%	\$0.6	\$0.2	
		РТ/ОТ	0.1%	0.0%	\$0.0	\$0.0	
		Primary Care	37.8%	0.3%	\$18.0	\$0.1	
Pharmacy	\$26.87	Pharmacy	83.1%	16.9%	\$22.3	\$4.5	
Total medical	\$189.11		84.9%	15.0%	\$179.3	\$31.8	
Administrative	\$9.46						
Total cost	\$198.56						

Administrative costs

With a "vanilla" expansion (e.g., no waivers or other administrative overhead), we estimate administrative costs at 5% of total medical costs, which is consistent with the costs of the current Medicaid program. In any other scenario (e.g., waivers that change how Medicaid would administer the program or what benefits are offered), expected costs could increase.

Administrative costs are largely marginal — processing additional medical claims and eligibility applications generated by the new members. The State has the fixed infrastructure required to implement a "vanilla" expansion.

⁹ These percentages come from existing Family Care (low-income Medicaid adult) utilization patterns.

Required appropriation

In order to translate these total costs into a potential appropriation recommendation, we make some adjustments:

- Per the ACA, the Federal government will pay 90% of these medical costs after CY 2020. This only applies to a "vanilla" expansion. It's unclear what the matching percentage would be for a scenario under various Medicaid expansion waivers, but it could be lower than 90% depending on program elements and design. ¹⁰
- The Federal government will match 75% of administrative expenditures.

Figure 9, below, shows the uncertainty in the State General Fund (SGF) and Federal Fund (FF) required expenditures for the first biennium. As with the enrollment slice, these are shown as dotplots, with 50 dots in each figure allocating the estimated probability across the x-axis.

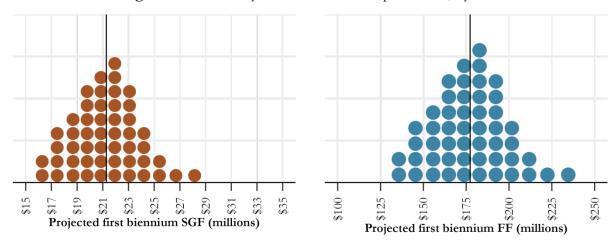


Figure 9: Uncertainty in first biennium expenditures, by source

The uncertainty here is important. Our recommendation of \$22 million SGF is based on the expected value (\$21.3), but there is some non-negligible probability that actual SGF expenditures could be as high as \$28 million (1 / 50 dots, or \sim 2%) or as low as \$17 million (2 / 50 dots, or \sim 4%).

¹⁰ FMAP for Wyoming has, in recent years, been at 50%.

ENROLLEE PROFILE

Because the simulation for enrollment and costs is based around Census data, we can take the simulation results and put together a profile of enrollees based on available demographic data.

Demographics

In terms of age and sex, we characterize the Medicaid expansion population as having two broad groups:

- A group of younger (< 35 years old) people, making up an estimated 45% (40 49%) of the total enrollees. This population will largely be female.
- An older (over 50 years old) group of enrollees, making up an estimated 30% (26 35%) of the expansion group.

This bimodal distribution can be seen in Figure 10, below, where orange dots and ranges show estimates for men and blue dots and ranges show estimates for women.

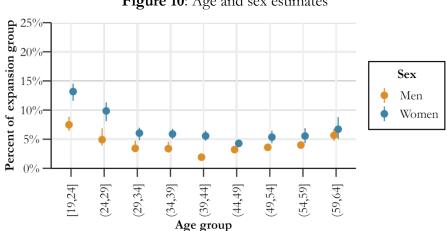


Figure 10: Age and sex estimates

Health status

Looking at seven different chronic conditions, we estimate that the expansion eligible group will be roughly similar to those adults between 18 and 64 that are currently on Medicaid or Medicare ("publicly-insured"). Figure 11, on the next page, shows our estimate of prevalence for Wyoming adults in various categories, as well as the total number of co-occurring conditions.

Joint disease Hypertension Chronic condition Group Heart disease Medicaid expansion eligibles Other adults Diabetes Publicly-insured adults Seniors Depressive disorder COPD Asthma %59 10% 20% 25% 30% 35% 40% 45% 50% 25% %09 %0/ 15% 5% %0 Est. prevalence Percent of group with that number of conditions 40% 35% Group 30% Medicaid expansion eligibles 25% Other adults Publicly-insured adults 20% Seniors 15% 10% 5% Count of co-occuring conditions 0 9

Figure 11: Chronic conditions

These estimates, of course, are for the total eligible, not those actually enrolled. As previously noted, the overall health of the pool will likely be negatively correlated with its size; a larger pool will be, on average, healthier. Conversely, a low-enrollment scenario will likely be less healthy, and thus have the higher per-member per-month costs seen in the lower panel of Figure 6.

Race/Ethnicity

We project that \sim 79% of the expansion group will be White, \sim 13% will be Hispanic, \sim 3% American Indian, \sim 2% Asian, and \sim 1% Black.

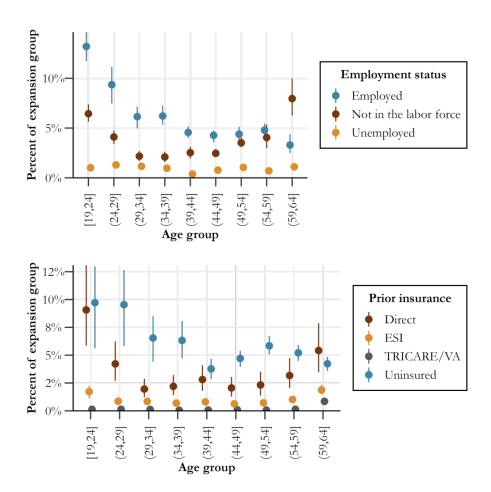
Education and income

We estimate that approximately 58% (55 - 61%) of enrollees will have incomes below 100% FPL; the remainder will be between 100 - 138% FPL. The vast majority of people will be high school graduates and most (~56%) will have at least some college education.

Employment and insurance coverage

Approximately 56% will be employed, 35% will not be in the labor force (e.g., retired or not looking for work), and 8% will be unemployed (and actively looking for work). Regarding insurance, we estimate that 56% (42 - 66%) of enrollees will have been previously uninsured, with the next largest fraction being the 33% (21 - 48%) that previously had directly-purchased insurance.

Figure 12: Estimated insurance and employment status by age group



EFFECTS ON MEMBERS

Aside from the obvious impact of expanding health insurance coverage and reducing the uninsured rate, many studies have attempted to estimate the effects of Medicaid expansion on newly-enrolled low-income individuals. The Kaiser Family Foundation maintains a good current summary of the literature. ¹¹ Most of these studies, however, are observational and vary in quality and reliability.

Two studies are worthy of serious attention. Both come from quasi-experimental randomized controlled trials — the gold standard for any experiment, since they offer the best chance to estimate causal effects isolated from the problems of confounding variables.

(1) The first rigorous study was conducted in Oregon, which implemented a limited expansion of Medicaid in 2008, prior to the passage of the Affordable Care Act and the availability of the optional adult Medicaid expansion. The lottery-based design of the expansion afforded researchers a unique opportunity to conduct a randomized trial.

The following summary of effects comes from a dedicated web-page for the experiment, which can be accessed at https://www.nber.org/oregon/

- (a) Health utilization generally increased, specifically in the following areas:
 - Hospitalizations;
 - Emergency department visits;
 - Office visits;
 - Prescriptions, particularly for mental health and diabetes; and,
 - Preventive screenings cholesterol monitoring and mammograms
- **(b) Financial hardship decreased.** Medicaid members reported decreases in out-of-pocket spending, catastrophic medical expenditures, medical debt, and skipped bills.
- (c) Self-reported health status increased and reported depression decreased, but physical health markers did not improve by any statistically-significant degree.
 - Members on Medicaid had a 25% higher probability of reporting themselves in good to excellent health compared to the control group.

¹¹ https://www.kff.org/medicaid/report/the-effects-of-medicaid-expansion-under-the-aca-updated-findings-from-a-literature-review/ and

https://www.kff.org/medicaid/report/building-on-the-evidence-base-studies-on-the-effects-of-medicaid-expansion-february-2020-to-march-2021/

- Rates of reported depression decreased by 9.2 percentage points compared to the control group baseline rate of 30 percent.
- No statistically-significant changes to blood pressure, cholesterol or glycated hemoglobin were detected.
- (d) There was no statistically-significant evidence that Medicaid expansion changed employment status, earnings, or receipt of government cash benefits (e.g. TANF, SSI/SSDI).
 - Researchers did note a small increase in SNAP ("food stamps") enrollment.
- (2) The most recent study¹² took advantage of an IRS mailing in 2017 to 3.9 million randomly-selected individuals (out of 4.5 million) who had paid a tax penalty for lacking health insurance under the ACA. The objective of the mailing was to encourage people to enroll in coverage. As with the Oregon Health Insurance Experiment, this afforded researchers the opportunity to conduct a randomized study. On average, researchers found that each letter increased insurance coverage in this group by approximately 1 year for every 87 letters sent.
 - (a) The most important finding from this study, however, was the estimated reduction in mortality for previously-uninsured 45-64 year-olds over the next two years by approximately 1 death for every 1,648 individuals who were sent the letter. The study found no evidence of a reduction in mortality for younger age groups.

This study is groundbreaking in the sense that its size and quasi-experimental nature allowed researchers to rigorously estimate the effect of health insurance coverage on a relatively-rare outcome (death).

Application to Wyoming

If we assume the expansion of Medicaid in Wyoming has an effect analogous to this IRS mailing (i.e., it represents an intent-to-treat on the whole population of eligible people, not just those who enroll), this estimate would translate into ~ 2 - 4 avoided deaths for the approximately 4,755 (+/-430) uninsured individuals between 45 and 64 in Wyoming below 138% FPL¹³ over the next two years, who would otherwise experience ~ 50 - 70 deaths (an estimated baseline mortality rate of 1%) in the same period.

¹² Goldin, Lurie and McCubbin. "Health Insurance and Mortality: Experimental Evidence from Taxpayer Outreach". NBER working paper No. 26533. http://papers.nber.org/tmp/91050-w26533.pdf

¹³ American Community Survey 2019 5-year PUMS.

EFFECTS ON PROVIDERS

At first blush, Medicaid expansion would seem to be a pure benefit to medical providers in Wyoming. After all, if many previously-uninsured people are now covered by Medicaid, hospitals and physicians will see a decline in uncompensated care and bad debt, which will no doubt increase revenue (i.e., per Table 5 in the Costs section.)

Medicaid expansion will indeed reduce uncompensated care, but the actual revenue situation for providers is not so clear-cut. While we believe **net** revenues will ultimately increase, they will also be lower than total new revenue might suggest, due to the effect of "crowd-out" on private insurance.

What is crowd-out?

Many members who might be eligible for Medicaid expansion are currently covered by federally-subsidized private insurance purchased directly from the ACA Exchange.

- Here, premium subsidies (Advanced Premium Tax Credits, or APTCs) are generally available to individuals over 100% of the Federal Poverty Level (FPL), and cost sharing reduction (CSR) subsidies are generally available between 100 250% FPL.¹⁴
- Both of these subsidies make acquiring and using directly-purchased insurance fairly affordable for these income brackets.
- This situation should be contrasted with that of individuals below 100% FPL, who get absolutely nothing per the current Affordable Care Act.

"Crowd-out" means that the individuals between 100% and 138% FPL who are currently on the Exchange would almost certainly drop their private plans and enroll in Medicaid. This is for three reasons:

- These individuals have already demonstrated a need for health insurance.
- Depending on plan design, Medicaid will generally be more affordable than even these highly-subsidized plans.
- Most importantly, when individuals attempt to re-enroll on the Exchange during open enrollment season, they will be administratively re-directed to enroll in Medicaid.

¹⁴ While the federal government has stopped paying insurers Cost Sharing Reduction subsidies, they still mandate the availability of low cost-sharing plans. In response, most insurers have significantly increased their premiums for Silver-level plans, dramatically increasing the revenue from Advance Premium Tax Credits. While this creates significant distortions between metal-level pricing, cost-sharing reduction subsidies are now effectively available from the APTC funding.

Some individuals covered by employer insurance will also move over to Medicaid, but this effect is less predictable (see the Methodology section for details on how crowd-out was implemented here).

Effect on provider revenues

Generally, private insurance pays higher unit prices than Medicaid. This means that the same previously-insured individuals using the same amount of health care under Medicaid would translate into a revenue loss for their providers for those particular patients. 15

Figure 13, below, illustrates the cumulative effect of new Medicaid revenues (in black) against the lost revenue due to crowd-out (brown), with the net revenue shown in blue. Note that in all scenarios, net revenue is positive for providers despite crowd-out.

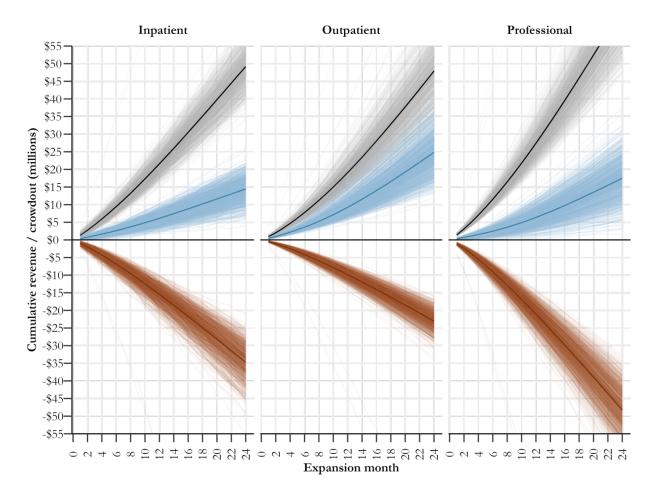


Figure 13: New revenue (black), estimated crowd-out (brown), and net revenue (blue)

¹⁵ It should be noted that these lower unit prices (along with the 10% State match) also translate into probable net savings for the Federal government, but this effect is harder to estimate and will not be discussed here. Nonetheless, it does explain much of the reluctance by the Federal government to agree to partial Medicaid expansions (e.g., under 100% FPL).

To estimate these effects, we applied an estimated Medicaid-to-commercial rate ratio to the inpatient, outpatient and professional costs¹⁶ experienced by those who were previously directly-insured or covered by employer-sponsored insurance in the simulation.

Table 6: Estimated Medicaid-to-commercial rate ratios by claim type

	Medicaid-		
	Commercial		
Claim Type	Ratio	Methodology	Source
Professional	0.64	Weighted average of ratios for provider types where rates were known (behavioral health, laboratory, primary care, specialist, and vision).	Navigant 2018 Medicaid rate benchmarking report.
Outpatient	0.85	Weighted average of estimated hospital aggregate rate (with UPL) and estimated FQHC/RHC rates (higher than commercial).	Milliman hospital cost study; CHIP data on FQHC/RHC payments
Inpatient	0.69	Estimated hospital aggregate rate (with UPL)	Milliman hospital cost study

For each claim type, the weighted average was calculated using existing low-income adult Medicaid utilization (by expenditure), shown in Table 5 in the costs section.

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¹⁶ We specifically exclude pharmacy costs since changes in unit rates (a) largely accrue to out-of-state pharmaceutical companies and (b) the effects are difficult to determine due to the complications in pharmacy pricing (rebates, pharmacy benefit managers, etc.).

EFFECTS ON PRIVATE INSURANCE

The major effect Medicaid expansion has on the private insurance market is a likely 5 - 15% reduction in Exchange pool costs. This effect is akin to that of a high-risk pool: if the sickest (and therefore, the most expensive) enrollees are moved over to Medicaid, costs *should* decrease for the rest of the private market.

The real question is: are the individuals moving from Exchange coverage to Medicaid truly sicker or more-expensive than the pool average? Available evidence indicates that they are.

- One national study estimated average cost reductions at approximately 11%¹⁷; the same authors more recently estimated the impact on private insurance rates if Wisconsin were to expand Medicaid at 13 - 19%.¹⁸
- An actuarial study of New Hampshire's Medicaid Expansion concluded that if the expansion group were removed from the Exchange, adjusted claims costs would decrease by 14%. ¹⁹
- The Kaiser Family Foundation estimates that states that expanded Medicaid had lower aggregate risk scores on their Exchange than states that did not.²⁰

Using a Census-based simulation similar to the Medicaid expansion methodology, but restricted to the population of directly-insured individuals in Wyoming²¹, we also arrive at a similar estimate of reduction in modeled costs: ~10%, with a 95% credible interval between 5% and 15%.

In addition to this evidence, there are also intuitive reasons to believe that the Medicaid expansion members are likely sicker and more costly than average.

The first reason is the well-established correlation between income and health, known as the "income-health gradient." On average, poorer people also tend to be sicker. So, without knowing

¹⁷ Sen and DeLeire. "How does expansion of public health insurance affect risk pools and premiums in the market for private health insurance? Evidence from Medicaid and the Affordable Care Act Marketplaces." Health Economics. July 30, 2018. https://onlinelibrary.wiley.com/doi/abs/10.1002/hec.3809 and previous work (2016) here: https://aspe.hhs.gov/system/files/pdf/206761/McaidExpMktplPrem.pdf

¹⁸ Sen and DeLeire. "Medicaid Expansion in Wisconsin Would Lower Premiums For Those With Private Insurance." Health Affairs blog. June 6th, 2019. https://www.healthaffairs.org/do/10.1377/hblog20190605.87178/full/

¹⁹ Gorman Actuarial. 2016 Actuarial Analysis of NH Premium Assistance Program. https://www.nh.gov/insurance/reports/documents/08-28-17-ga-nh-pap-analysis-final.pdf

²⁰ https://www.kff.org/health-reform/issue-brief/data-note-effect-of-state-decisions-on-state-risk-scores/

²¹ In the simulation, we apply the BRFSS model (Model 2 in the Technical Details section) to estimate the count of chronic diseases for the subset of directly-insured individuals in the American Community Survey PUMs. We then apply a MEPS-based utilization model (Model 5, based on directly-insured individuals in that survey) to estimate standardized costs based on the predicted chronic disease count and demographic factors. Simulation results are used to estimate what happens to overall enrollment and pool average costs if individuals between 19-64 and below 138% FPL are removed.

anything else, it stands to reason that taking the poorest members of the Exchange out of the pool might improve the average health of the remaining covered lives.

The second reason is the evidence on plan selection from the Exchange itself (Figure 13, below), that provides two important takeaways:

- The closest analog to the Medicaid Expansion group (100 150% FPL) has largely bought the most generous plans available to them. Higher actuarial value (i.e., less cost-sharing, on average) usually translates into higher utilization because there is less 'skin in the game' for the member. Higher utilization translates into higher cost.
- On the panel to the right, it's clear that people who buy Silver plans (i.e., the bottom two income groups, where CSR Silver variants are most prevalent) are largely older than those who buy Gold or Bronze plans (the upper income groups). Older people are generally sicker and more expensive to insure than younger people.

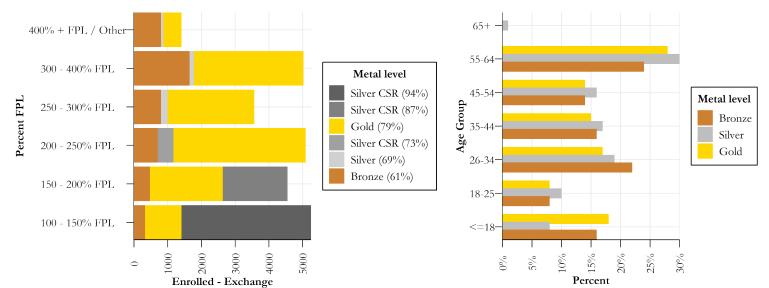


Figure 14: 2019 Marketplace plan selections by income and age group²³

Alternative scenario

This outcome, however, is not guaranteed, and Wyoming's experience may vary from these national estimates. The primary insurer on the Exchange, Blue Cross Blue Shield (BCBS) notes, for example, that there is a reasonable possibility that the health status of the enrolled population at the higher

²² A good summary can be found here: https://www.irp.wisc.edu/publications/focus/pdfs/foc301b.pdf

²³ Data from CMS Marketplace Open Enrollment Public Use File (PUF) for Wyoming. https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/Marketplace-Products/2019 Open Enrollment

income levels may actually be *worse* than that of the low-income population that would move to Medicaid, and thus some chance that the remaining risk pool post-expansion would be most costly than the current risk pool, resulting in higher rates for the non-subsidized individuals.

This is potentially due to the unique selection effects of significant federal premium subsidies (Advanced Premium Tax Credits) that mask the traditional income-health gradient on the Exchange by making the effective price of insurance for low-income individuals dramatically cheaper than for higher-income people. This lower effective price for the member means that healthier low-income individuals (with low or zero premiums) are more likely to enroll than healthier higher-income members.

BCBS also notes that the loss of individuals purchasing mostly Silver-level plans may also reduce the value of the "silver loading" strategy to the covered members that remain.

Note on selection effects

While there is no doubt that there is a selection effect caused by the subsidies, the Department believes that these effects are more likely to happen in much higher income levels (i.e., around the 400% FPL cliff, not near 138% FPL) because the premium tax credit subsidies ramp down gradually between 100% - 400% FPL before disappearing entirely.

As shown in Figure 14, the 100 - 150% group is only \sim 20% of the total Exchange population. The real question is therefore whether this bottom fifth is less healthy than the much larger 150 - 400% group above it that remains, not necessarily how the 100% - 400% group compares with the 400%+ group.

EFFECTS ON STATE FINANCES

With the exception of the temporary ARPA incentive, the expansion of Medicaid to low-income adults **will not generate any sustainable revenue** for the State of Wyoming's government. Without any State action, any additional federal funding flowing into Wyoming would go directly to medical providers.

What expansion might do is allow for potential **State-level efficiencies** by substituting a dollar of State General Funds with 10 cents of State General Funds plus 90 cents of Federal Funds in certain programs.

Over the years, the State has created a number of programs funded largely by the State General Fund (SGF) to provide safety-net health care services to the State's most vulnerable and low-income populations. If the State expands its Medicaid program, these programs as currently conceived may no longer need to be funded at the same SGF levels, because individuals previously served by these programs will have access to comprehensive health insurance — either through Medicaid or through subsidized private plans on the Exchange.

These efficiencies are known as "offsets", and can be used to partly make up the State General Fund appropriation required to fund Medicaid Expansion. The offsets are only realized, however, if the political decision is made to **make** this substitution; i.e., by reducing State General Funds under the assumption that the providers that were paid from those Funds can make it up in Medicaid billing.

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METHODOLOGY

All of the estimates in this document come from a simulation-based approach that combines the most recent and detailed Census data available for Wyoming (2019 5-year ACS estimates) with four different models to project:

- How many members will enroll in Medicaid;
- What kind of people are most likely to enroll; and,
- How much those members will incur in health care costs to the Medicaid program.

Figure 15, below, shows how the models interact with the core Census data (black) in the simulation. Narrative explaining the figure follows on the next page.

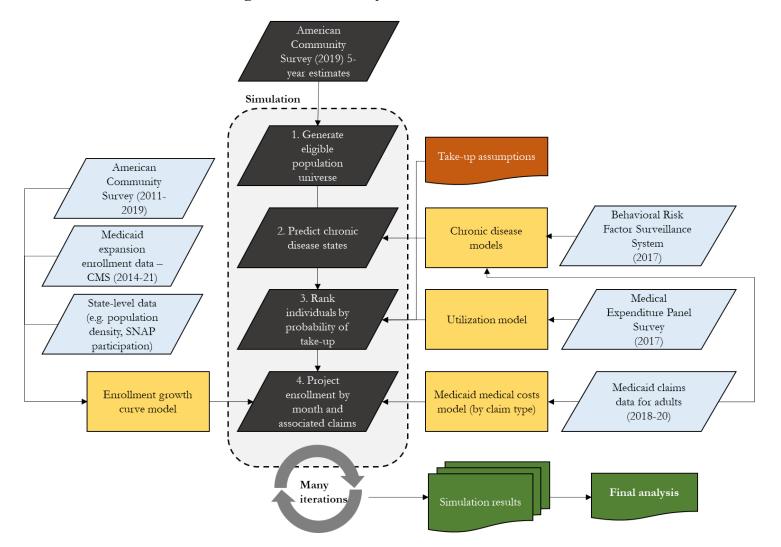


Figure 15: Medicaid expansion model framework

Generally speaking, the each iteration of the simulation follows a series of steps:

- (1) We start by narrowing the universe of potentially eligible members from all Wyoming residents to civilian, non-institutionalized adults between the ages of 19 and 64 who are under 175% of the Federal Poverty Level.²⁴ We also exclude individuals who already have Medicare or Medicaid as their primary insurance.
- Using the person-level and replicate weights included in the Public Use Microdata Sample (PUMS), we estimate an expected total (this happens to be 51,332 in the 2019 5-year ACS data) and standard deviation (1,542) for this subset of people. For each iteration of the simulation, we then draw a value from this (assumed normal) distribution to use as the eligible population count. This allows us to propagate at least some of the measurement error of the Census microdata into the results.
- We use the replicate weight variable with the total number of people closest to this draw as the base weight for each iteration, and then use it to expand the Census microdata samples into a simulated group of people.
- (2) Now we need some mechanism to **sort** the simulated group of people by their propensity to enroll in Medicaid. To do this, we make the assumption that those individuals with higher expected personal healthcare costs are more likely to enroll than those without. This is due to adverse selection (e.g., sicker people are more likely to need insurance), but also to the fact that eligibility in Medicaid can be 'retroactive,' which allows for many of the sickest members to automatically be enrolled *post hoc* if the hospital they end up in finds they are uninsured.
- The first step is to predict the **average number of chronic conditions** (out of 7 measured) in each simulated person, based on their age, sex, race/ethnicity, household income, veteran status, whether they own or rent, employment status and insurance type. The **chronic disease model** (Model 2 in the next section) is based on restricted 2017 survey data collected in Wyoming by the Behavioral Risk Factor Surveillance System (BRFSS).
- Since self-reported chronic conditions differ from those actually diagnosed in the Medicaid claims data, we use a second model to adjust for this and ultimately predict a unique number of chronic health conditions per simulated person.

_

²⁴ The actual income eligibility criteria for Medicaid expansion is 138% of FPL, but the simulation allows for the potential of individuals close to the eligibility criteria to intentionally reduce their income in order to qualify for health care coverage. This was done in response to surprisingly high take-up rates in some expansion states, but it does not materially affect the overall enrollment projections.

■ Using the same demographic data plus the predicted number of chronic conditions, we then predict **expected (average) standardized**²⁵ **health care costs** for the simulated individuals using a model built off of 2017 Medical Expenditure Panel Survey (MEPS) data (Model 3, in the next section). While this is a national dataset (not Wyoming-specific), it covers a large universe of individuals (e.g., including the uninsured), and contains a lot of demographic information that helps model annual health care costs.

What we're basically doing in these first three steps is generating an extensively-underwritten health insurance premium for each simulated person.

- After each member is assigned an expected total cost, we use the following **simplifying assumptions** to modify that total cost into an estimated *personal* cost (e.g., out-of-pocket costs to the individual). These include:
 - o Insured individuals, whether with employer-sponsored insurance (ESI) or directly-purchased insurance, will only personally face 20% of their costs, with a maximum out-of-pocket of \$5,000.²⁶
 - O Uninsured individuals (including those with only VA/TRICARE or IHS) will only have a willingness-to-pay that is ~20% 35% of their total costs. ²⁷ Health care economists generally believe this is due to the moral hazard effects of EMTALA and uncompensated/ charity care.
 - o Individuals with ESI will face an approximate "hassle cost" of \$1,000 in order to switch from their employer plan to Medicaid.
 - o Individuals with directly-purchased insurance who are below 138% (i.e., those currently purchasing insurance on the individual ACA marketplace) will be prodded automatically to enroll in Medicaid (and subsidies for this population would be unavailable). We model this as a strong incentive of -\$1,000.

At this point, the list of individuals in the simulation is sorted by a "willingness to pay" for Medicaid coverage.

²⁵ In the MEPS data, both total expenditures and utilization (visits / prescriptions / inpatient stays) are surveyed. Since prices differ across payers, we calculate average prices by aggregating expenditures and dividing by aggregate units for each utilization category (e.g., total ED costs / total ED visits). We then apply the average price for each category to the units reported by each person and add up total standardized costs to use as the outcome variable.

²⁶ This is based on the 20% coinsurance and approximate MOOP in the State Employees Group Insurance plan.
²⁷ Finkelstein, et. al. "Subsidizing health insurance for low-income adults: evidence from Massachusetts." National Bureau of Economic Research. Working Paper 23668. Page 31. Finkelstein also cites three other papers with similar estimates.

(3) Based on the **state-level enrollment model** (Model 1 in the next section), we draw a random enrollment trajectory, which estimates the total number of people enrolled in Medicaid for each month. These trajectories can be seen in the right panel of Figure 2 in the Enrollment section.

For each month of the trajectory, we fill the required number of people by drawing from the top of the "willingness to pay" list and "enrolling" them in Medicaid. This means that the people enrolling in Month 1 will also be enrolled through Month 24. We do not attempt to model churn (people losing eligibility), though this would likely be more realistic.

(4) At this point in the simulation, we have a list of Medicaid member-months, with individual demographic characteristics for all the people enrolled. Now we use the **Medicaid claims data model** (Model 4) to estimate monthly health care costs by five different claim types - Inpatient, Outpatient, Professional, Pharmacy and Dental.

Because of its structure, this model allows us to assume utilization across claim types are correlated within individuals; for example, someone with a lot of inpatient services is also likely to have a lot of professional medical claims.

These four steps show what happens inside **one single iteration** of the simulation.

Repeating the simulation for many iterations — all the while using different random draws from each model — allows us to propagate uncertainty through to the final estimates. Exploiting parallel cloud computing, we ultimately ran 1,000 iterations of the simulation this year.

Once the simulations are complete, analysis is relatively straightforward: we just ask questions of the results. How many men versus women? How many 45-50 year olds are uninsured? And so forth. The expectation (mean) of all iterations gives us the central estimate, and the remaining uncertainty in the results can be quantified by the uncertainty intervals you see throughout this document.

MODELS

All models were fit using Stan²⁸, with R statistical software and the brms package²⁹ as the interface. We used the data.table³⁰ and lubridate³¹ packages to clean and process data, and the ggplot2³² package to create final graphics.



Output from the brms models is shown in the next few pages. The output shows the model specification (written in lmer-like syntax), the data used, the distributional family assumed, estimates for unobserved variables, and MCMC diagnostics. Information on priors is not included in the output, but is available on request. Generally speaking, regularizing priors (e.g., Normal(0,1) for coefficients on a log or logit scale) were chosen to improve computation.

²⁸ Stan Development Team. 2018. RStan: the R interface to Stan. R package version 2.17.3. http://mc-stan.org

²⁹ Paul-Christian Bürkner (2017). brms: An R Package for Bayesian Multilevel Models Using Stan. Journal of Statistical Software, 80(1), 1-28.<doi:10.18637/jss.v080.i01>

³⁰ Matt Dowle [aut, cre], Arun Srinivasan [aut], Jan Gorecki [ctb], Michael Chirico [ctb], Pasha Stetsenko [ctb], Tom Short [ctb], Steve Lianoglou [ctb], Eduard Antonyan [ctb], Markus Bonsch [ctb], Hugh Parsonage [ctb]

³¹ Garrett Grolemund, Hadley Wickham (2011). Dates and Times Made Easy with lubridate. Journal of Statistical Software, 40(3), 1-25. URL http://www.jstatsoft.org/v40/i03/

³² H. Wickham. ggplot2: Elegant Graphics for Data Analysis. Springer-Verlag New York, 2016.

1. Enrollment model

This model attempts to estimate how Wyoming's enrollment experience may trend based on characteristics it might share with other states. The core of the enrollment model comes from monthly state Medicaid enrollment figures from CMS, covering January 2014 to December 2016.³³ These data show the enrollment trajectories for states at various stages of expansion; where some expanded Medicaid as soon as the opportunity was available (California, Colorado), others expanded later (Montana, Alaska, Louisiana).

After adding manually-gathered enrollment trajectories for states that have expanded since the CMS data expired (e.g., Maine, Idaho, Virginia, Utah, Nebraska, Oklahoma), we modeled enrollment trajectories using a parametric equation built around exponential decay, with enrollment starting at some initial level and growing more and more slowly to an asymptote defined by a percentage of the Small Area Health Insurance Estimate (SAHIE) estimate of the total eligible population. We estimated the takeup rate (tau) and growth rate (gamma) parameters as linear combinations of state-level predictors, along with correlated state-level varying intercepts.

Figure 16, below, illustrates how the three parameters of the model affect the shape of the projected enrollment curve.

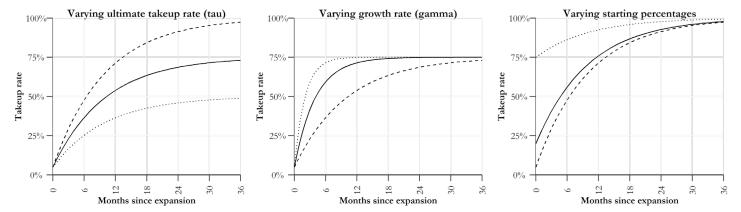


Figure 16: Medicaid enrollment model parameters

Ultimately, the model with the most predictive value included the following state-level predictors:

- The Biden vote share in the 2020 election.
- The percentage of the population on food stamps (SNAP).
- State geography within the US, translated into a connected network and modeled using Markov Random Field (MRF) smooths.
- A similar MRF network created using America's Health Rankings (AHR) data and multidimensional scaling techniques.

³³ https://data.medicaid.gov/Enrollment/Medicaid-Enrollment-New-Adult-Group/pfrt-tr7q

```
Family: gaussian
 Links: mu = identity; sigma = log
Formula: Takeup | weights (Weight) ~ StartingPct + (exp(tau) - StartingPct) * (1 - exp(-1 *
exp(gamma) * ExpansionMonths))
       tau ~ 1 + (1 | state | STABR) + zPctBiden + zPctSNAPMedX + s(STABR2, bs = "mrf", k = 10,
xt = list(nb = geo nb)) + s(STABR3, bs = "mrf", k = 10, xt = list(nb = ahr nb))
        gamma ~ 1 + (1 | state | STABR) + zPctSNAPMedX
        sigma ~ 1
  Data: model_dataset_reduced (Number of observations: 452)
Samples: 4 chains, each with iter = 1000; warmup = 500; thin = 1;
        total post-warmup samples = 2000
Smooth Terms:
                 Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk_ESS Tail_ESS
sds(tau_sSTABR2 1)
                 0.18 0.14 0.01 0.54 1.01 345 829
                              0.16
                                      0.01
                                              0.58 1.01
sds(tau_sSTABR3_1)
                     0.19
                                                            414
Group-Level Effects:
~STABR (Number of levels: 50)
                                Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk_ESS Tail_ESS
sd(tau_Intercept)
                                  0.27 0.04 0.20 0.36 1.00 516 673
                                   0.42
                                             0.07
                                                     0.29
                                                             0.58 1.01
                                                                            516
                                                                                    952
sd(gamma Intercept)
cor(tau Intercept, gamma Intercept)
                                   -0.65
                                             0.13
                                                     -0.84
                                                           -0.37 1.01
                                                                           527
                                                                                    982
Population-Level Effects:
                 Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                  -3.72 0.04 -3.79 -3.64 1.00 \overline{1}938
                                                                    1373
sigma Intercept
tau Intercept
                    -0.35
                              0.05
                                   -0.45
                                              -0.25 1.01
                                                            381
                                                                     730
tau zPctBiden
                    0.09
                              0.05
                                   -0.00
                                              0.19 1.01
                                                            528
                                                                     535
tau zPctSNAPMedX
                    0.04
                              0.05
                                   -0.05
                                              0.16 1.01
                                                            643
                                                                     890
gamma Intercept
                    -2.50
                              0.08
                                     -2.66
                                              -2.35 1.01
                                                            640
                                                                    1063
gamma zPctSNAPMedX 0.19
                              0.09
                                   0.01
                                            0.36 1.02
                                                            557
                                                                     921
Samples were drawn using sample(hmc). For each parameter, Bulk ESS
```

and Tail_ESS are effective sample size measures, and Rhat is the potential scale reduction factor on split chains (at convergence, Rhat = 1). 7

2. Chronic disease count models

The first model draws upon Wyoming Behavioral Risk Factor Surveillance System (BRFSS) microdata to estimate the total count of 7 potential chronic diseases in individuals based demographic factors that are also available in the American Community Survey Census data (race/ethnicity, veteran status, employment, household income, insurance status, age and sex). We also include varying effects for survey meta-data (interviewer, county, month).

The specific diseases included in this count include:

- Heart disease;
- Heart attack in last twelve months;
- Hypertension;
- Diabetes;
- Chronic Obstructive Pulmonary Disease (COPD);
- Depression / mood disorder;
- Joint disease;
- Asthma;

Since this is a count model, we use a truncated Poisson likelihood with log-link on the linear predictors.

```
Family: poisson
 Links: mu = log
Formula: nChronic | trunc(ub = 7) \sim 1 + t2(AGE, EMPINS, bs = c("cr", "re"), k = c(5, 6)) + RACE +
OWNRENT + +INCOME + (1 | IMONTH) + (1 | INTVID) + (1 | COUNTY)
   Data: wy 2017 subset (Number of observations: 4463)
Samples: 4 chains, each with iter = 1000; warmup = 500; thin = 1;
         total post-warmup samples = 2000
Smooth Terms:
                  Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS

      sds(t2AGEEMPINS_1)
      1.07
      0.27
      0.64
      1.69
      1.00
      656

      sds(t2AGEEMPINS_2)
      1.35
      0.31
      0.85
      2.05
      1.00
      835

                                                                              956
Group-Level Effects:
~COUNTY (Number of levels: 23)
          Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sd(Intercept) 0.08 0.02 0.03 0.13 1.00 688 910
~IMONTH (Number of levels: 12)
             Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sd(Intercept)
                  0.02 0.01 0.00 0.05 1.00 1051 638
~INTVID (Number of levels: 424)
         Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sd(Intercept) 0.05 0.03 0.00 0.11 1.00 336 546
Population-Level Effects:
              Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
```

Intercept	0.47	0.19	0.10	0.87 1.00	712	723
RACEAsian	-0.20	0.33	-0.87	0.42 1.00	2155	1210
RACEBlack	-0.19	0.20	-0.58	0.22 1.00	1327	1513
RACEHispanic	0.02	0.13	-0.23	0.28 1.00	912	1169
RACEOther	0.00	0.15	-0.28	0.31 1.00	1043	1426
RACEWhite	-0.04	0.12	-0.26	0.19 1.00	861	1177
OWNRENT	-0.26	0.04	-0.34	-0.19 1.01	. 2290	1597
INCOME25K	-0.11	0.06	-0.22	0.00 1.00	1157	1263
INCOME35K	-0.20	0.06	-0.32	-0.08 1.00	1100	1285
INCOME50K	-0.24	0.06	-0.35	-0.12 1.00	1073	1431
INCOME50Kplus	-0.40	0.05	-0.51	-0.30 1.00	951	1234
INCOMEOther	-0.39	0.06	-0.50	-0.27 1.00	1075	1251

Samples were drawn using sample(hmc). For each parameter, $Bulk_ESS$ and $Tail_ESS$ are effective sample size measures, and Rhat is the potential scale reduction factor on split chains (at convergence, Rhat = 1).

The second chronic disease model is similar, but intended to translate the self-reported BRFSS conditions into the diagnosed conditions counted in the Medicaid claims data.

To do this, we first applied the expected chronic conditions from the first model on the claims data — assuming that all Family Care adult incomes were in the lowest category and that members were not in the labor force. We then fit the second model (outcome being conditions diagnosed in the Medicaid claims data) based on age, sex, race and this new estimated "chronic condition risk" score.

In order to better fit the under-dispersed data, we used a Conway-Maxwell-Poisson distributional assumption, as well as the truncation to limit predicted conditions to the seven (7) measured.

```
Family: com poisson
  Links: mu = log; shape = identity
Formula: dxChronic | trunc(ub = 7) ~ 1 + t2(Estimate, AGE, RACE, GENDER, bs = c("cr", "cr", "re",
"re"), k = c(3, 3, 6, 3)
   Data: model dataset fitted (Number of observations: 2079)
Samples: 4 chains, each with iter = 1000; warmup = 500; thin = 1;
          total post-warmup samples = 2000
Smooth Terms:
                                   Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS

      sds(t2EstimateAGERACEGENDER_1)
      0.60
      0.49
      0.02
      1.82
      1.00
      1409

      sds(t2EstimateAGERACEGENDER_2)
      0.66
      0.54
      0.02
      2.04
      1.00
      1123

                                                                                                  1267
                                                                                                  1110
sds(t2EstimateAGERACEGENDER_3) 0.59
sds(t2EstimateAGERACEGENDER_4) 3.57
                                                   0.49
                                                           0.02
                                                                      1.78 1.00
                                                                                       1437
                                                                                                  1306
                                                                      5.29 1.00
                                                   0.75
                                                            2.33
                                                                                      1056
                                                                                                 1174
Population-Level Effects:
         Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
Intercept -0.54
                          0.20
                                 -0.99 -0.17 1.00
                                                                \frac{1}{1107}
Family Specific Parameters:
      Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                    0.05 0.38 0.57 1.00
                                                           \frac{-}{1749}
shape
Samples were drawn using sample(hmc). For each parameter, Bulk ESS
and Tail ESS are effective sample size measures, and Rhat is the potential
scale reduction factor on split chains (at convergence, Rhat = 1).
```

Utilization models

Both the MEPS and Medicaid models are built to model two unique features of aggregate health care costs:

- A significant number of zero-cost person-periods, for people that do not use any health care in the time period.
- For those who do use care, the costs have a skewed distribution with a long right tail, due to the few individuals who may have extremely high costs in that period.

Structurally, therefore, they are built around similar distributional assumptions, so we use the same "hurdle lognormal" framework, where probability of **any** costs is modeled first (the "hurdle"), and if there are costs in the time period, those costs are modeled using a lognormal distribution.

There are, however, several important differences between the two models:

- The MEPS model uses more demographic predictors (e.g., insurance status, educational attainment, race) that aren't available in the Medicaid data. Both use age and the count of chronic conditions estimated in Model 2.
- Where the MEPS model is straightforward (e.g., annual costs per person), the Medicaid model is hierarchical, in the sense that data for member-months are nested both within members (e.g., "Bob") and months ("January").
 - The Medicaid model therefore takes advantage of this hierarchical nature to estimates varying intercepts for both individual members, effectively allowing us to simulate "sicker" and "healthier" people in the data.
- Where the MEPS model looks at total cost, the Medicaid claims model considers five different components of cost simultaneously (inpatient, outpatient, professional, dental, and pharmacy). The model also leverages the individual varying-intercepts structure to estimate correlations within individuals between the five claim types for the hurdle component (probability of using care).
- The MEPS model is fit on nationally-representative survey data. The Medicaid claims model is fit on Wyoming Medicaid claims data for low-income (Family Care) adults and "children" between the ages of 19 and 64.

3. MEPS utilization model

```
Family: hurdle lognormal
 Links: mu = identity; sigma = identity; hu = logit
Formula: UScore ~ 1 + Male + s(zAge, zChronic, zPOV) + (1 | VARSTR)
        hu ~ 1 + Male * zAge + zChronic + zPOV + (1 | VARSTR)
   Data: model sample (Number of observations: 4875)
Samples: 4 chains, each with iter = 2000; warmup = 1000; thin = 1;
        total post-warmup samples = 4000
Smooth Terms:
                        Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sds(szAgezChroniczPOV 1)
                                      0.40
                                           1.73
                                                       3.30 1.00
                                                                     3041
                           2.44
Group-Level Effects:
~VARSTR (Number of levels: 165)
                Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sd(Intercept)
                    0.16 0.03 0.09 0.22 1.00 1639 1799
sd(hu Intercept)
                    0.24
                             0.07
                                      0.09
                                               0.35 1.00
                                                             898
                                                                       789
Population-Level Effects:
                   Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                      7.50 0.03 7.44 7.56 1.00 \overline{6866}
Intercept
                                0.24
hu Intercept
                      -5.50
                                        -5.98
                                                 -5.03 1.00
                                                                7588
                                                                         3074
                                0.04
                                                             10009
                                                -0.17 1.00
Male
                      -0.25
                                        -0.32
                                                                         2732
                                                 0.88 1.00
0.32 1.00
                                                              10703
hu Male
                       0.74
                                0.07
                                         0.60
                                                                         2843
hu zAge
                       0.15
                                0.09
                                        -0.02
                                                                6073
                                                                         3280
hu zChronic
                      -3.15
                                0.17
                                        -3.48
                                                 -2.82 1.00
                                                                7476
                                                                         3073
                                0.04
                                                 -0.20 1.00
                                                              11054
hu zPOV
                      -0.28
                                        -0.35
                                                                         2649
                     -0.58
                                0.12
                                        -0.81
                                                -0.34 1.00
hu Male:zAge
                                                                5624
                                                                         2942
szAgezChroniczPOV 1
                                                  1.89 1.00
                   -0.01
                                0.96 -1.89
                                                               9405
                                                                         3220
                               0.59 -2.11
szAgezChroniczPOV 2
                    -0.91
                                                 0.26 1.00
                                                               6112
                                                                         2844
                   0.84 0.95 -1.87 1.93 1.00

0.84 0.95 -1.05 2.66 1.00

-1.25 0.97 -3.09 0.63 1.00

-0.87 0.60 -2.04 0.31 1.00

0.36 0.82 -1.24 1.00
szAgezChroniczPOV 3
                                                             10290
                                                                         2930
szAgezChroniczPOV 4
                                                               9356
                                                                         3079
szAgezChroniczPOV 5
                                                               8481
                                                                         3305
                                                                7420
szAgezChroniczPOV 6
                                                                        3268
szAgezChroniczPOV 7
                               0.82 -1.24 1.96 1.00 10410
                                                                         3178
                                                             9052
szAgezChroniczPOV 8
                      -0.44
                               0.67 -1.80 0.88 1.00
                                                                         3091
                                0.69
                                        -0.50 2.23 1.00
                                                                7456
szAgezChroniczPOV 9
                      0.88
                                                                         3230
Family Specific Parameters:
      Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                                                            2657
sigma
         1.14
                   0.01
                            1.11
                                   1.16 1.00
                                               8104
```

4. Medicaid claims data model

```
M \sim 1 + s(Age, k = 3, bs = "cr") + s(nChronic, k = 3, bs = "cr") + GENDER + RACE +
s(MonthNo, k = 3, bs = "cr") + (1 | id | ID)
                    hu ~ 1 + s(Age, k = 3, bs = "cr") + s(nChronic, k = 3, bs = "cr") + GENDER + RACE + (1 |
                    0 \sim 1 + s (Age, k = 3, bs = "cr") + s (nChronic, k = 3, bs = "cr") + GENDER + RACE +
s(MonthNo, k = 3, bs = "cr") + (1 | id | ID)
                    hu \sim 1 + s(Age, k = 3, bs = "cr") + s(nChronic, k = 3, bs = "cr") + GENDER + RACE + (1 | Particle | Race 
id | ID)
                    P \sim 1 + s(Age, k = 3, bs = "cr") + s(nChronic, k = 3, bs = "cr") + GENDER + RACE +
s(MonthNo, k = 3, bs = "cr") + (1 | id | ID)
                    hu \sim 1 + s(Age, k = 3, bs = "cr") + s(nChronic, k = 3, bs = "cr") + GENDER + RACE + (1 | Property | Property
id | ID)
      Data: model dataset (Number of observations: 24948)
Samples: 4 chains, each with iter = 1000; warmup = 500; thin = 1;
                    total post-warmup samples = 2000
Smooth Terms:
                                                 Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                                                                                                    0.14 	 1.78 	 1.00 	 \overline{1578}
                                                                                0.44
                                                                                                                                                                             1481
sds(D sAge 1)
                                                          0.67
sds(D snChronic 1)
                                                          0.41
                                                                                0.43
                                                                                                     0.01
                                                                                                                         1.63 1.00
                                                                                                                                                         1256
                                                                                                                                                                             1318
sds(D_sMonthNo_1)
                                                          0.41
                                                                                0.42
                                                                                                     0.01
                                                                                                                         1.52 1.00
                                                                                                                                                         933
                                                                                                                                                                              964
sds(hu_D_sAge_1)
                                                          0.43
                                                                                0.45
                                                                                                     0.01
                                                                                                                         1.69 1.00
                                                                                                                                                         1093
                                                                                                                                                                             1331
sds(hu_D_snChronic_1)
                                                          0.72
                                                                                0.51
                                                                                                    0.05
                                                                                                                         1.87 1.00
                                                                                                                                                         1176
                                                                                                                                                                               766
sds(I_sAge_1)
                                                          0.45
                                                                                0.44
                                                                                                     0.01
                                                                                                                         1.68 1.00
                                                                                                                                                          971
                                                                                                                                                                             1264
sds(I_snChronic_1)
sds(I_sMonthNo_1)
                                                         0.49
                                                                                0.46
                                                                                                    0.01
                                                                                                                         1.70 1.00
                                                                                                                                                         1014
                                                                                                                                                                              979
                                                                                                                         1.68 1.00
                                                         0.45
                                                                                0.44
                                                                                                    0.01
                                                                                                                                                        1002
                                                                                                                                                                             1116
                                                                                                                         1.77 1.00
sds(hu I sAge 1)
                                                                                0.48
                                                                                                    0.02
                                                                                                                                                         1225
                                                                                                                                                                             1251
                                                          0.55
                                                                                                                         2.21 1.00
sds(hu_I_snChronic_1)
                                                       0.97
                                                                                0.51
                                                                                                    0.24
                                                                                                                                                        2068
                                                                                                                                                                            1493
                                                          0.39
                                                                                0.43
                                                                                                    0.01
                                                                                                                        1.54 1.01
                                                                                                                                                         797
                                                                                                                                                                            1065
sds(M sAge 1)
sds(M snChronic 1)
                                                        0.42
                                                                                0.44
                                                                                                    0.01
                                                                                                                         1.64 1.00
                                                                                                                                                         1180
                                                        0.52
                                                                                0.43
                                                                                                    0.07
                                                                                                                         1.64 1.00
sds (M sMonthNo 1)
                                                                                                                                                      1021
sds(hu M sAge 1)
                                                        0.49
                                                                                0.45
                                                                                                    0.02
                                                                                                                        1.71 1.00
                                                                                                                                                          836
                                                                                                                       2.55 1.00
sds(hu M snChronic 1)
                                                       1.30
                                                                                0.52
                                                                                                    0.56
                                                                                                                                                         2677
                                                                                                                                                                             1196
                                                                                                                                                         1166
                                                                                                                                                                             1136
sds(O sAge 1)
                                                          0.53
                                                                                0.45
                                                                                                    0.05
                                                                                                                        1.67 1.00
sds(O_snChronic_1)
                                                         0.47
                                                                                0.44
                                                                                                    0.02
                                                                                                                        1.65 1.00
                                                                                                                                                         1425
                                                                                                                                                                             1441
                                                         0.42
                                                                                0.44
                                                                                                                        1.62 1.00
sds(O_sMonthNo_1)
                                                                                                    0.01
                                                                                                                                                          902
                                                                                                                                                                               929
sds(hu_O_sAge_1)
                                                          0.43
                                                                                0.42
                                                                                                     0.01
                                                                                                                         1.59 1.00
                                                                                                                                                           501
                                                                                                                                                                                820
sds(hu_0_snChronic_1)
                                                          1.02
                                                                                0.48
                                                                                                     0.37
                                                                                                                         2.18 1.00
                                                                                                                                                         2347
                                                                                                                                                                             1235
sds(P_sAge_1)
sds(P_snChronic_1)
sds(P_sMonthNo_1)
                                                          0.42
                                                                                 0.44
                                                                                                     0.01
                                                                                                                         1.67 1.00
                                                                                                                                                         1325
                                                                                                                                                                             1491
                                                                                                                         1.62 1.00
                                                          0.44
                                                                                0.44
                                                                                                     0.01
                                                                                                                                                         1493
                                                                                                                                                                             1617
                                                          0.32
                                                                                0.40
                                                                                                     0.00
                                                                                                                         1.46 1.01
                                                                                                                                                          763
                                                                                                                                                                             1027
sds(hu_P_sAge_1)
                                                                                0.47
                                                                                                     0.05
                                                                                                                         1.79 1.00
                                                                                                                                                                             1072
                                                          0.61
                                                                                                                                                         1282
sds(hu_P_snChronic_1)
                                                                                0.50
                                                                                                                         2.69 1.00
                                                          1.48
                                                                                                     0.74
                                                                                                                                                         1871
                                                                                                                                                                             1025
Group-Level Effects:
~ID (Number of levels: 2079)
                                                                              Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                                                                                                                                                                                                           205
                                                                                                    0.06 0.06 0.31 1.06
                                                                                                                                                                                      62
sd(D Intercept)
                                                                                       0.19
                                                                                                              0.07
                                                                                                                                 0.99
                                                                                                                                                      1.25 1.01
                                                                                                                                                                                        632
sd(hu D Intercept)
                                                                                       1.12
                                                                                                                                                                                                           1225
                                                                                                                                 0.07
sd(I_Intercept)
                                                                                       0.31
                                                                                                              0.11
                                                                                                                                                      0.52 1.01
                                                                                                                                                                                       217
                                                                                                                                                                                                           687
sd(hu_I_Intercept)
                                                                                       1.44
                                                                                                              0.12
                                                                                                                                 1.21
                                                                                                                                                      1.69 1.00
                                                                                                                                                                                      1108
                                                                                                                                                                                                           1372
                                                                                                                                                      0.78 1.00
                                                                                                                                                                                      1276
sd(M Intercept)
                                                                                       0.74
                                                                                                              0.02
                                                                                                                                 0.70
                                                                                                                                                                                                          1546
sd(hu M Intercept)
                                                                                                              0.04
                                                                                                                                 1.44
                                                                                                                                                      1.59 1.00
                                                                                                                                                                                      1301
                                                                                       1.51
                                                                                                                                                                                                          1394
sd(O Intercept)
                                                                                       0.69
                                                                                                             0.03
                                                                                                                                 0.64
                                                                                                                                                      0.75 1.00
                                                                                                                                                                                      1210
                                                                                                                                                                                                          1314
                                                                                                                                1.23
                                                                                                                                                      1.38 1.00
sd(hu_O_Intercept)
                                                                                       1.30
                                                                                                            0.04
                                                                                                                                                                                      1822
                                                                                                                                                                                                          1618
sd(P Intercept)
                                                                                                                                1.11
                                                                                                                                                     1.20 1.00
                                                                                      1.15
                                                                                                            0.02
                                                                                                                                                                                      1215
                                                                                                                                                                                                          1560
sd(hu_P_Intercept)
                                                                                                                                1.99
                                                                                      2.10
                                                                                                            0.05
                                                                                                                                                     2.21 1.00
                                                                                                                                                                                      1216
                                                                                                                                                                                                          1572
cor(D_Intercept,hu_D_Intercept)
                                                                                     0.16
                                                                                                            0.20
                                                                                                                               -0.28
                                                                                                                                                     0.54 1.16
                                                                                                                                                                                           21
                                                                                                                                                                                                               62
cor(D Intercept, I Intercept)
                                                                                     -0.18
                                                                                                            0.28
                                                                                                                                -0.68
                                                                                                                                                    0.40 1.06
                                                                                                                                                                                           56
                                                                                                                                                                                                             528
cor(hu D_Intercept, I_Intercept)
                                                                                                              0.24
                                                                                                                                -0.39
                                                                                                                                                     0.56 1.01
                                                                                                                                                                                      1455
                                                                                                                                                                                                           1372
                                                                                     0.11
cor(D Intercept, hu I Intercept)
                                                                                     0.19
                                                                                                              0.20
                                                                                                                                -0.23
                                                                                                                                                      0.56 1.15
                                                                                                                                                                                        23
                                                                                                                                                                                                           103
cor(hu_D_Intercept, hu_I_Intercept)
                                                                                     -0.01
                                                                                                              0.11
                                                                                                                                -0.21
                                                                                                                                                      0.20 1.01
                                                                                                                                                                                         471
                                                                                                                                                                                                           1057
cor(I_Intercept,hu_I_Intercept)
                                                                                                                                                                                                               58
                                                                                     -0.35
                                                                                                              0.19
                                                                                                                                -0.72
                                                                                                                                                      0.05 1.19
                                                                                                                                                                                           15
```

cor(D_Intercept, M	_Intercept)	-0.28	0.21	-0.65	0.15 1.		28	
cor(hu_D_Intercep	t,M_Intercept)	-0.04	0.05	-0.14	0.07 1.		904	
cor(I_Intercept,M	_Intercept)	0.48	0.18	0.07	0.76 1.	18 15	127	
cor(hu_I_Intercep	t,M_Intercept)	-0.62	0.07	-0.74	-0.47 1.	02 226	897	
cor(D_Intercept,h	u_M_Intercept)	-0.06	0.18	-0.52	0.24 1.	37 10	18	
cor(hu_D_Intercep	t,hu_M_Intercept)	0.34	0.04	0.26	0.43 1.	01 358	648	
cor(I_Intercept,h	u_M_Intercept)	-0.14	0.21	-0.56	0.29 1.	31 11	51	
cor(hu I Intercep	t,hu M Intercept)	0.48	0.07	0.33	0.62 1.	03 97	234	
cor(M Intercept, h		-0.15	0.04	-0.23	-0.08 1.	01 720	1227	
cor(D Intercept, O	Intercept)	0.15	0.16	-0.17	0.48 1.	09 37	58	
cor(hu D Intercep	t,0 Intercept)	-0.15	0.06	-0.27	-0.02 1.	02 400	645	
cor(I Intercept,0	Intercept)	0.11	0.21	-0.32	0.49 1.	24 13	41	
cor(hu I Intercep	t,0 Intercept)	-0.56	0.07	-0.69	-0.41 1.	04 112	479	
cor(M_Intercept,O		0.29	0.04	0.20	0.37 1.		1785	
cor(hu M Intercep		-0.32	0.04	-0.40	-0.23 1.	00 1447	1345	
cor(D Intercept, h	· —	0.01	0.15	-0.31	0.30 1.		61	
cor(hu D Intercep		0.28	0.05	0.18	0.37 1.		881	
cor(I Intercept, h		-0.21	0.20	-0.56	0.23 1.		18	
cor(hu I Intercep		0.64	0.06	0.52	0.76 1.		266	
cor(M Intercept, h		-0.30	0.04	-0.38	-0.23 1.		1212	
cor(hu M Intercep		0.70	0.02	0.66	0.74 1.		1633	
cor(O Intercept, h		-0.65	0.04	-0.72	-0.57 1.		1192	
cor(D Intercept, P		0.24	0.13	-0.01	0.49 1.		48	
cor(hu D Intercep	_	-0.04	0.05	-0.14	0.06 1.		673	
cor(I Intercept, P		0.07	0.14	-0.18	0.38 1.		96	
cor(hu I Intercep	_	-0.32	0.06	-0.43	-0.21 1.		482	
cor(Ma_1_Intercept,P		0.24	0.03	0.18	0.31 1.		1450	
cor(hu M Intercep		-0.25	0.03	-0.31	-0.18 1.		1352	
cor(O Intercept, P	_	0.30	0.03	0.22	0.10 1.		1299	
cor(hu O Intercep	_	-0.36	0.04	-0.42	-0.30 1.		1388	
cor(D Intercept, h		-0.19	0.14	-0.48	0.07 1.		50	
_		0.29	0.14	0.20	0.38 1.		1047	
cor(hu_D_Intercep								
cor(I_Intercept,h		0.01	0.24	-0.46	0.43 1.		48	
cor(hu_I_Intercep		0.21 -0.25	0.08	0.06 -0.32	0.35 1.		281	
cor(M_Intercept,h			0.04		-0.18 1.		1496	
cor(hu_M_Intercep		0.66	0.02	0.62	0.69 1.		1541	
cor(O_Intercept,h		-0.23	0.05	-0.32	-0.13 1.		1500	
cor(hu_O_Intercep		0.64	0.02	0.60	0.68 1.		1821	
cor(P_Intercept,h	u_P_Intercept)	-0.49	0.03	-0.55	-0.44 1.	01 835	1447	
Developing Toront Effects								
Population-Level	Estimate Est.Error	1-95% CT	11-95% CT	Rhat Bul	k FGG Tail	FCC		
D Intercept	5.44 0.11	5.23	5.65			799		
hu D Intercept	4.08 0.17	3.77				.596		
I Intercept	8.65 0.17	8.31	8.97			.166		
hu I Intercept	5.25 0.28	4.73	5.81			.439		
ccrccbc	3.23 0.20	1.75	0.01	-· U -	1100	. 100		

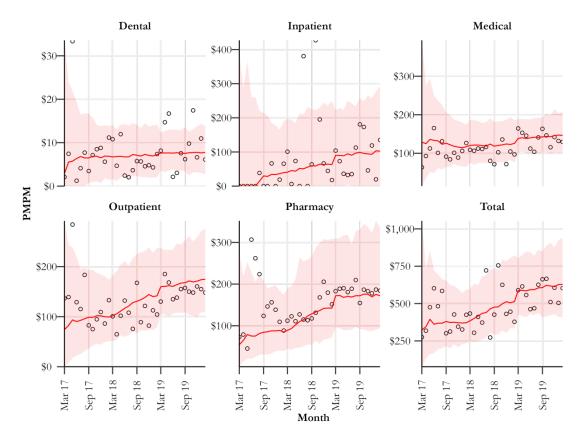
	Estimate	Est.Error	1-95% CI	u-95% CI	Rhat	Bulk_ESS	$Tail_ESS$
D_Intercept	5.44	0.11	5.23	5.65	1.04	112	799
hu_D_Intercept	4.08	0.17	3.77	4.43	1.00	1635	1596
I_Intercept	8.65	0.17	8.31	8.97	1.02	330	1166
hu_I_Intercept	5.25	0.28	4.73	5.81	1.01	1483	1439
M_Intercept	4.89	0.08	4.73	5.03	1.00	1229	1504
hu_M_Intercept	1.09	0.12	0.87	1.34	1.00	979	1299
O_Intercept	6.26	0.07	6.13	6.39	1.00	1551	1669
hu_O_Intercept	0.65	0.10	0.45	0.86	1.00	1074	1459
P_Intercept	5.75	0.09	5.58	5.93	1.00	1382	1297
hu_P_Intercept	0.24	0.15	-0.05	0.54	1.00	1155	1411
D_GENDERM	0.05	0.06	-0.07	0.17	1.00	2994	1800
D_RACEAsian	-0.70	0.30	-1.30	-0.08	1.00	3685	1415
D_RACEBlack	-0.15	0.22	-0.59	0.28	1.00	2842	1671
D_RACEHispanic	-0.48	0.14	-0.78	-0.21	1.01	1288	1565
D_RACEOther	-0.40	0.13	-0.65	-0.15	1.00	1917	1675
D_RACEWhite	-0.47	0.10	-0.68	-0.27	1.01	1321	1376
hu_D_GENDERM	0.27	0.10	0.08	0.46	1.00	2304	1889
hu_D_RACEAsian	-0.85	0.51	-1.81	0.19	1.00	1823	1246
hu_D_RACEBlack	-0.54	0.37	-1.24	0.21	1.00	1785	1330
hu_D_RACEHispanic	-0.35	0.23	-0.80	0.07	1.00	1898	1730
hu_D_RACEOther	-0.19	0.20	-0.58	0.20	1.00	1733	1620

hu_D_RACEWhite	-0.31	0.16	-0.63	0.01		1652	1446
I_GENDERM	0.00	0.13	-0.24	0.24	1.00	2210	1838
I RACEAsian	-1384.88	320.60	-2010.32	-773.23	1.00	3348	1301
I RACEBlack	-0.27	0.39	-1.03			2699	1562
I RACEHispanic	-0.14	0.29	-0.68	0.42		1556	1617
I_RACEOther	0.11	0.27		0.63		2722	1518
I RACEWhite	0.06	0.16	-0.24	0.36	1.00	2209	1817
hu I GENDERM	0.32	0.20	-0.06	0.70	1.00	3172	1810
hu I RACEAsian	89.19	86.58	4.06	315.58		1098	843
hu I RACEBlack	0.94	0.67		2.38		1722	1709
hu_I_RACEHispanic	1.28	0.45	0.41	2.19		2443	1914
hu_I_RACEOther	1.56	0.40	0.80	2.39		2322	1691
hu I RACEWhite	1.17	0.25	0.68	1.65	1.00	1788	1690
M GENDERM	0.02	0.05	-0.08	0.11	1.00	1746	1477
M RACEAsian	-0.63	0.28	-1.16			1775	1703
_							
M_RACEBlack	-0.28	0.19	-0.67	0.08		1648	1580
M_RACEHispanic	-0.44	0.11	-0.65	-0.22		1240	1040
M RACEOther	-0.34	0.10	-0.53	-0.15	1.00	1467	1660
M RACEWhite	-0.22	0.08	-0.38	-0.06	1.00	1408	1788
hu M GENDERM	0.68	0.08	0.54	0.84	1 01	1664	1326
hu M RACEAsian	-0.27	0.48	-1.21			1019	1223
hu_M_RACEBlack	-0.42	0.33	-1.06			1303	1524
hu_M_RACEHispanic	-0.69	0.19	-1.05	-0.33	1.00	1162	1346
hu M RACEOther	-0.47	0.16	-0.78	-0.14	1.00	1166	1415
hu M RACEWhite	-0.65	0.12	-0.90	-0.41	1.00	1094	1369
O GENDERM	-0.09	0.05	-0.19	0.00		1914	1415
_							
O_RACEAsian	-0.90	0.32	-1.51			2185	1456
O_RACEBlack	-1.54	0.20	-1.95			1794	1605
O RACEHispanic	-1.14	0.11	-1.37	-0.91	1.00	1560	1539
O RACEOther	-1.12	0.10	-1.32	-0.92	1.00	1883	1780
O RACEWhite	-1.21	0.07	-1.35			1490	1687
hu O GENDERM	0.53	0.07	0.39			1428	1636
hu_O_RACEAsian	1.24	0.47				1153	900
hu_O_RACEBlack	1.15	0.29		1.74	1.00	1248	1605
hu O RACEHispanic	1.25	0.17	0.91	1.58	1.00	1183	1390
hu O RACEOther	1.47	0.14	1.19	1.76	1.00	1402	1472
hu O RACEWhite	1.24	0.10	1.03	1.45		1028	1322
P_GENDERM	-0.14	0.06	-0.26	-0.02		1708	1679
P_RACEAsian	-2.38	0.39				2016	1456
P RACEBlack	-2.29	0.27	-2.83	-1.74	1.00	2248	1375
P RACEHispanic	-2.10	0.15	-2.38	-1.82	1.00	1494	1531
P RACEOther	-2.27	0.12	-2.52	-2.02		1768	1604
P RACEWhite	-2.21	0.09	-2.40	-2.04		1287	1366
_							
hu_P_GENDERM	0.89			1.10			1402
hu_P_RACEAsian		0.68	-0.06	2.63	1.00	1340	1136
hu_P_RACEBlack hu_P_RACEHispanic	0.80	0.44	-0.08 -0.09	1.64	1.00	1672	1559
hu P RACEHispanic	0.40	0.25	-0.09	0.88	1.00	1192	1084
hu P RACEOther	0.52	0.22		0 94	1 00	1226	
hu_P_RACEWhite			0.00	0.62	1.00	1147	1215
D_sAge_1	-0.12	0.11	-0.33	0.10	1.00	2606	1383
D_snChronic_1	0.00	0.11	-0.21	0.22	1.00	2121	1775
D sMonthNo 1	-0.06	0.08	-0.23	0.10	1.00	3528	1630
hu_D_sAge_1 hu_D_snChronic_1	0.53	0.16			1.00	2052	1599
hu D enChronic 1	-0.25	0.22	0.23 -0.67	0.21	1 00	1269	1448
Table 1	0.25	0.22					
I_sAge_1	0.50		0.14			161	
I_snChronic_1	0.17	0.15	-0.12 -0.24	0.46	1.00	1893	1448
I sMonthNo 1	0.14	0.18	-0.24	0.48	1.02	148	822
hu I sAge 1	-0.08	0.27	-0.62	0.46	1.00	2430	1670
hu_I_snChronic_1		0 28	-2 07	-0 98	1.00	1351	1425
	0.06	0.20	-2.07 -0.08	0.30	1 00	1782	1654
M_sAge_1	0.00	0.07	0.60	0.20	1.00		1504
M_snChronic_1							
	-0.24		-0.35	-0.12	1.00	2020	1424
hu M sAge 1	0.41		0.14	0.66	1.00	1357	1418

hu_M_snChro	nic_1	-1.32	0.21	-1.73	-0.90	1.00	1405	1649
O_sAge_1		-0.07	0.08	-0.22	0.08	1.00	1642	1624
O_snChronic	_1	0.24	0.09	0.05	0.42	1.00	1255	1597
O_sMonthNo_	1	-0.00	0.07	-0.13	0.13	1.00	2125	1680
hu_O_sAge_1		0.32	0.12	0.09	0.55	1.00	1310	1439
hu_O_snChro	nic_1	-1.16	0.17	-1.47	-0.84	1.00	999	1360
P_sAge_1		0.32	0.10	0.12	0.52	1.00	1678	1542
P_snChronic	_1	1.00	0.12	0.75	1.23	1.00	1261	1201
P_sMonthNo_	.1	0.05	0.06	-0.06	0.17	1.00	2652	1287
hu_P_sAge_1		-0.70	0.18	-1.06	-0.36	1.00	1476	1543
hu_P_snChro	nic_1	-1.32	0.28	-1.88	-0.76	1.00	1270	1308
Family Spec								
Est	imate	Est.Error	1-95% CI	u-95% CI	Rhat Bulk	_	Tail_ESS	
sigma_D	0.79	0.02	0.75	0.84	1.02	245	1113	
sigma_I			0.62	0.83	1.01	293	916	
sigma_M	1.15	0.01	1.13	1.16	1.00	2669	1622	
sigma_O	1.08	0.01	1.05	1.10	1.00	2521	1625	
sigma_P	0.95	0.01	0.93	0.96	1.00	2794	1407	

Samples were drawn using sample(hmc). For each parameter, Bulk_ESS and Tail_ESS are effective sample size measures, and Rhat is the potential scale reduction factor on split chains (at convergence, Rhat = 1).

Careful readers will note some low effective sample sizes and convergence issues (Rhats ~ 1.3) on some of the group-level correlation parameters. From posterior predictive checks on the Family Care adult claims data, we do not believe these create any issues when predicting health care claims on the population level. The figure below shows an example, predicting PMPM costs for $\sim 1,000$ randomly-selected and deidentified Family Care individuals based on modeled characteristics alone.



5. Direct insurance utilization model

Family: hurdle lognormal Links: mu = identity; sigma = identity; hu = logit

This model is only used to estimate the standardized health care costs of individuals who might be crowdedout of the direct insurance market. The data is similar to the MEPS model, but restricted to individuals with directly-purchased insurance.

```
Formula: UScore \sim 1 + s(Chronic, k = 3) + s(zAge, k = 3) + Male + Race + Education + zPOV + (1 |
VARSTR)
        hu \sim 1 + Chronic + zAge + Male + Race + Education + zPOV + (1 | VARSTR)
  Data: model dataset (Number of observations: 3942)
Samples: 4 chains, each with iter = 2000; warmup = 1000; thin = 1;
        total post-warmup samples = 4000
Smooth Terms:
               Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
sds(sChronic 1)
                0.77 0.59
                                    0.03 2.19 1.00
                                                          <del>3</del>596
                                                                  1865
sds(szAge 1)
                  0.58
                           0.49
                                    0.02
                                             1.85 1.00
                                                          2758
                                                                  2301
Group-Level Effects:
~VARSTR (Number of levels: 165)
               Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
                                                            709
                                            0.22 1.00
sd(Intercept)
                   0.13 0.05
                                    0.02
                                                                    932
                             0.07
                                     0.06
                                              0.35 1.00
                                                            871
                                                                    591
sd(hu Intercept)
                   0.23
Population-Level Effects:
                   Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
Intercept
                      7.05 0.28
                                       6.50 7.59 1.00
                                                             1520
                      -0.32
                                0.34
                                        -1.01
                                                0.34 1.00
                                                              1497
hu Intercept
                                                                       1891
                                                             9360
                      -0.30
                               0.04 -0.39 -0.22 1.00
                                                                      2789
Male
                      -0.23
                               0.28 -0.76 0.32 1.01
                                                             1514
                                                                       2275
RaceAsian
                                              0.29 1.00
                                                             1474
                      -0.24
                               0.27
                                       -0.76
RaceBlack
                                                                      2211
                                              0.24 1.01
0.65 1.00
0.64 1.00
0.31 1.00
                                                             1483
RaceHispanic
                     -0.30
                                0.27
                                       -0.83
                                                                       2256
                      0.08
RaceOther
                                0.29
                                       -0.48
                                                              1478
                                                             1482
                                       -0.41
RaceWhite
                                0.27
                                                                       2055
                      0.05
                                                             5659
                                      -0.20
                                                                      3358
EducationGraduate
                                0.13
                     0.01
                                              0.15 1.00
0.06 1.00
                                      -0.13
                                                             3229
                               0.07
                                                                      3221
EducationHSDGED
                               0.10 -0.32
                                                             4123
                     -0.13
                                                                      3376
EducationNodegree
                      0.02
                               0.10 -0.19 0.22 1.00
                                                             4185
                                                                      3128
EducationOther
                                                           3151
7883
                      0.04
                               0.08 -0.12
EducationUnknown
                                                0.19 1.00
                                                                      3251
                               0.03 -0.12 -0.02 1.00
                      -0.07
                               0.07 -0.93 -0.67 1.00 6464
hu Chronic
                     -0.80
                                                                      3107
hu zAge
                      0.09
                               0.05 -0.01 0.18 1.00 5901
                                                                      2926
                                               0.18 1.00 3901

0.79 1.00 6943

0.43 1.00 1463

0.52 1.00 1460

0.43 1.00 1442

-0.15 1.00 1686

-0.28 1.00 1450
                      0.65
                               0.07 0.51
hu Male
                                                                      3144
                  -0.24
                                                                      2071
hu RaceAsian
                               0.34 -0.91
                                               0.52 1.00
                    -0.14
-0.22
-0.87
hu RaceBlack
                                0.33 -0.77
                                                                      2128
                                       hu RaceHispanic
                                0.32
                                                                       2089
hu RaceOther
                                0.36
                                                                       2301
hu RaceWhite
                      -0.93
                                0.33
                                                                       1876
                                                             5499
                     -0.53
0.31
0.28
                                       -1.00
hu EducationGraduate
                                0.24
                                               -0.07 1.00
                                                                       2784
                              0.12
                                                             2658
                                       0.07
                                                0.56 1.00
                                                                      3197
hu EducationHSDGED
                              0.16
                                                0.58 1.00
                                                             3473
hu EducationNodegree
                                      -0.02
                                                                      3412
hu EducationOther
                      0.09
                               0.18
                                       -0.27
                                                0.44 1.00
                                                             3445
                                                                      3257
hu EducationUnknown
                      0.11
                               0.13
                                       -0.14
                                                0.36 1.00
                                                             2976
                                                                      3267
                                       -0.09
hu zPOV
                      -0.00
                               0.05
                                                0.08 1.00
                                                             9087
                                                                      2908
sChronic 1
                      -0.36
                                0.03
                                        -0.41
                                                -0.29 1.00
                                                             4413
                                                                      2831
szAge 1
                      -0.14
                                0.03
                                        -0.20
                                                -0.08 1.00
                                                              7076
                                                                       3182
Family Specific Parameters:
     Estimate Est.Error 1-95% CI u-95% CI Rhat Bulk ESS Tail ESS
        1.09
                  0.02
                           1.06 1.13 1.00
                                                 5269
siama
```